

TOWSON LIVE

April 2021

TOWSON TOWN CENTER



The April Board & Member Meeting will be in-person at the Towson Town Center

When: April 21, 2021

Where: Food Court in the Towson Town Center

Time: 8:00 AM

Important Details:

- We will be practicing social distancing and everyone is required to wear a mask at all times unless seated for breakfast.
- We have the ability to put some people at tables by themselves, but those tables are limited.
- Please do not attend if you are feeling unwell or have a fever.
- For those that do not feel comfortable at this time you will also be able to join us via Zoom.
- Enter the mall from Dulaney Valley Road, and park in E1 of the purple garage. You will enter the mall main entrance and take the escalators up to the Food Court.
- Anyone planning to attend must sign up on the link below

<https://www.towsonchamber.com/events/april-board-member-meeting/>

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Towson
GARDENS
== DAY ==

Thursday April 29, 2021

10AM- 3PM

**Pennsylvania Avenue between
Washington and Bosley**

Plants

Vendors

Live Music

Food

We are still accepting applications.
You can download the application on our website



IN HONOR OF EARTH DAY THE TCC IS HOLDING A COMMUNITY CLEAN UP DAY

We need volunteers to help
with planting perennials in
the flower boxes around
Towson

APRIL 17 | 10 AM- 1 PM
MEET AT THE TOWSON
CHAMBER, 44 W CHESAPEAKE
AVENUE

For more details about this event,
www.towsonchamber.com and our Facebook page
Towson Chamber of Commerce



57th Annual Golf Tournament



Monday, June 14, 2021

9:00 a.m. Lite Breakfast Fare, Mimosas, Bloody Marys & Registration | 10:00 a.m. Shotgun Start
Beer, cocktails, sodas, Chick-Fil-A while on the course & a "cookout" lunch provided

Please indicate the amount you wish to purchase next to the appropriate category:

_____ **Title Sponsorship - \$4,000 SOLD**

Includes: 3 Foursomes, you're the lunch sponsor and can speak for a few minutes, 12 mulligans and 12 putting contest for group, lunch bag sponsor, 3 tee signs, opportunity to network at two holes. You'll be a sponsor of a chamber meeting 70-85 people.

_____ **Beverage Cart Sponsor - \$1,500 SOLD**

Includes: 1 Foursome, acknowledgement in the official tournament program, 2 tee sponsorship, 3 beer & beverage stations throughout the course with logo, and 1 beverage cart with logo.

_____ **Corporate Sponsorship - \$1,000**

Includes: 1 Foursome, acknowledgement in the official tournament program, tee sponsorship, 4 mulligans 4 putting contest, 4 Power balls

_____ **Chick-Fil-A Sponsor - \$750 SOLD** *Includes:* Chick-Fil-A sandwich, Foursome, 4 acknowledgement in the official tournament program, tee sponsorship, 4 mulligans, 4 Putting Contest, 4 Powerball

_____ **Foursome - \$600**

_____ **Individual Player - \$165**

_____ **Sponsor a tee - \$150**

Includes: signage on the course

Total from above: \$ _____

Optional Additional Fees:

_____ Additional Lunch Guests (\$30 each – *includes cocktails*)

Invite your non-golfer co-workers for lunch after the round!

Please include name(s) of guest(s) _____

_____ Mulligans (\$10 each) **Only 2 per person allowed; purchase of 8 must be for a team*

_____ Putting Contest tickets (\$10 each – *includes 3 balls*)

_____ 50/50 Raffle Tickets (\$10 each)

_____ Power Ball (\$10)

_____ 1 Mulligan, 1 Putting Contest, 1 Power Ball (\$25) **BEST VALUE**

Grand Total: \$ _____ Payment type (please check one): Credit Card* Check Cash

**If paying via credit card, a 4% service fee will be added to your total.*

To make a credit card payment, call 410-825-1144.

Company: _____ Phone: _____

Main contact e-mail: _____

Player 1: _____

Player 2: _____

Player 3: _____

Player 4: _____

Best Ball format | first through third places | hole in one | basket of cheer | longest drive | closest to the pin | putting contest (win a putter) |
| 50/50 raffle | win a foursome at Country Club of Maryland | Much, Much More | raffles

NEW MEMBER SPOTLIGHT

Welcome to the Towson Chamber!



BioLife Plasma Services

Anthony Davis
919 Taylor Avenue
Towson, MD 21286
(404) 853-9660
Health Services



Simplify Math Engagement

Phyllis Hillwig
828 Dulaney Valley Road, Suite 11
Towson, Maryland 21204
(410) 454-8820
Education



RPAI US Management LLC - Circle East & Towson Square

Cobey Kuff
107 E. Joppa Road
Towson, Maryland 21286
(410) 246-5586
Property Management

Member-to-Member Benefits

Enjoy these specials offered exclusively for members of the Towson Chamber. Businesses may reference the Chamber Directory, or contact the Chamber office to confirm eligibility.

Maryland Local Marketing- Stacey Munsell smunsell@usbne.com

Special discounted price of \$600 for a year with the first month free on Maryland Local Deals website <https://marylandlocaldeals.com>.

Staples

10% off in-store purchases and 20% off printing and marketing services.

Towson University- Chunta Rivers crivers@towson.edu

Towson University and the Towson Chamber of Commerce have agreed to a corporate training partnership that provides access to professional development opportunities. The Towson Chamber of Commerce members are eligible to receive 20% off certification programs and 10% off fundamental programs.

AAA Club Alliance - Amy Lee, alee1@aaamidatlantic.com

Plus Membership for the price of a Classic Membership, (savings of \$48.50) for one year. To claim this discount, you must contact the Towson office at 410-616-1580 ext. 4365016, and reference the code TOWSON.

Nancy Hofmann, Coldwell Banker Realty & Live Towson- NHofmann@cbmove.com

FREE professional home staging when you sell your home with Nancy Hofmann, Coldwell Banker Realty – Towson Office.

Fully Promoted Towson - Jessica Joyce, jessica.joyce@fullypromoted.com

One free digitizing of company logo (\$69.00 value) to all chamber members. Must mention member-to-member promo.

Integrated Pest Services - Sandy Jenkins, service@ipspest.com

10% off of all pest services for Towson Chamber members

RISE Biscuits and Donuts – David Brindza, towson@risebiscuitsdonuts.com

Free Sweet Treat Platter (\$31.95 value) to all Catering Breakfast and Lunch orders over \$100. Monday through Friday. Pickup between 7:30 am and 2 pm. Must mention the Member to Member promo.

Roland Park Chiropractic – Dr. Silke Laub, DrLaub@rolandparkchiropractic.com

Utilize this link for a 20% special discount on all supplements for chamber members. From Vitamin D or multivitamins, special men's health or women's health supplements: <https://welleivate.me/silke-laub>

Slice of Towson – Paul Rizas, sliceoftowson@gmail.com

20% off any and all 20" XXL Family Sized pizzas

THB Bagels & Deli – Steve Warrick, stwarrick@thbgroup.biz

Free Dessert Platter (\$29.95 value) to all Catering Lunch orders over \$100. Monday through Thursday. Pickup or delivery between 10 am and 2 pm. Not valid for Breakfast orders. Must mention the Member to Member promo. Place the order at www.eatTHB.com or call 443-912-2249

The Point in Towson – Erica Russo, erica@thepointrg.com

20% off to all members for food, beverages and catering. Cannot be combined with any other discount or promotion.

The 10% Rule

Keep your business local and make 10% of your expenditures stay within Towson. Just think of the impact... If a company grosses \$300,000.00 per year and they see an additional 10% or \$30,000.00, that could mean hiring someone, expanding product lines, or making their interior and exterior look better.

Keep business in Towson and create a positive environment for our community!



2020-2021 Towson Chamber of Commerce Directory

Reach 10,000 People!

Investing in the Community:

- To help local businesses grow
- To increase job opportunities
- To encourage responsible growth and development of all segments of the community
- To contribute to the overall economic stability of Baltimore County, Maryland

There will be an in-person Board and Member meeting on Wednesday April 21 at 8:00am. Zoom will also be available. You must register on our website towsonchamber.com

Advertising & Promotion Opportunities

One-Page Insert

Advertise a special sale or promotion with an 8.5x11" insert for \$50 in our monthly newsletter. Advertising for community events is free.

Email Sponsorship

"Sponsor" an email that goes out to over 1500 business contacts. Includes your logo and a click-through to your website. (Costs vary)

Towson Times

Advertise in the Towson Times (costs vary)

Questions?

Contact: Nancy Hafford
nancy@towsonchamber.com



A Special Report for Y Community Impact Members,
Other Donors and Partners

Y Community Impact Report

Unless otherwise noted, data is cumulative since the beginning of the pandemic, March, 2020.

COMMUNITY SUPPORT



Volunteer Hours: **42,265** (Since January, 2020)
Number of Donors: **1,989**

FOOD DISTRIBUTION



Meals/Groceries Served Through Y Community Schools
and Y Food Drives: **525,975**

Y OPEN DOORS FINANCIAL ASSISTANCE



Y Youth Program Participants and Members Awarded
Financial Assistance: **18,030** (Since January, 2020)

TARGETED SUPPORT FOR UNDER-SERVED POPULATIONS



Y Head Start Children Enrolled: **2,020**
Y Mentor/Mentee Matches Supported: **575**
New Horizons II Students Experiencing
Homelessness Enrolled: **91**

SCHOOL AND COMMUNITY ENGAGEMENT



Engagement Touchpoints (Care Calls, Home Visits,
Partner Referrals, and more): **56,495**

COMMUNITY HEALTH



Seasonal Flu Vaccines Administered: **1,120**

TOWSON LIVE

KONA ICE®

of Central Baltimore County



BOOK US

FOR YOUR NEXT EVENT!

**Have Kona Ice® at your
School, Festivals,
Parties, Athletic and
Corporate Events!**

443.652.2600
elmore@kona-ice.com
www.kona-ice.com



DPA ADVANTAGE DOWN PAYMENT ASSISTANCE

DPA Advantage provides a wide variety of eligible borrowers with down payment assistance in the form of a grant equal to 2% or 3.5% of the purchase price.



PROGRAM HIGHLIGHTS

- Can be used with the FHA 203(b) program or any FHA renovation programs, as well as the FHA One-Time Close Construction-to-Permanent program (excluding 3.5% grant)
- Down payment assistance is in the form of a grant, equal to either 2% or 3.5% of the purchase price
- May be combined with up to 6% seller concession for closing costs
- No resale or borrower repayment restrictions
- A simple one-step process: the application process is streamlined for the borrower, using the 1003 they have already completed!

ELIGIBILITY (Any one of the following)

- Total borrower's income is equal to or less than 140% of median area income (<https://ami-lookup-tool.fanniemae.com/amilookuptool/>)
- First-time home buyers
- Any borrower on the loan application who is a current, retired, volunteer, non-paid, or plans to become:
 - First-responder: police officer, firefighter, public safety officer, paramedic, or emergency medical technician (EMT), including volunteers or similar
 - Educator
 - Medical personnel: nurse, doctor, phlebotomist, or health ambassador, or hospital, American Red Cross worker, or similar
 - Civil servant in a federal, state, or local municipality
 - Military personnel
- Eligible properties located in an underserved census tract (<https://www.afrcorp.com/zip-code-lookup/>)

*Not currently permitted in WA, AK or HI.

CONTACT ME TODAY TO LEARN MORE!

Kevin J Murphy NMLS 457824
Concierge Mortgage-Home Mortgage Consultant
410-925-1283
Kevin@conciagemortgage.com

Concierge Mortgage LLC
Kevin has 17 years experience in the mortgage business. An Air Force veteran and Calvert Hall College alumni, Kevin has deep roots in the community. As a member of the Greater Baltimore Board of Realtors and the Towson Chamber of Commerce, Kevin knows about giving back. He understands that when you work with a local business your money is earned and invested where you live. Kevin resides in Lutherville with his 2 yellow labs Snow and Morgan.
Application www.lokevinm.com Fax410-264-1404

Continued on Next Page



Merritt Clubs Membership

Join by April 16th and Pay 0 Enrollment Fee!

Contact us at 410-821-0160 and find out how we can help you with your health and fitness needs. www.merrittclubs.com

Summer Camps: Have your kids been busy at home with virtual learning and not getting the social life they normally would? Are you looking for fun, exciting, safe summer plans for your kids? Look no further Merritt Clubs Towson has you covered! We have camps ranging from Arts and Crafts Galore, to Ninja Warrior, all the way to Splash and Swim. I am sure we would have something that your child would enjoy! If you are interested, I suggest registering now as we are currently offering an early bird discount- it is a 20% savings!

You can sign up at merrittclubs.com/camps

Do you have questions about our safety and sanitation procedures to ensure your child's safety? Watch this short video to see a little about our procedures <https://youtu.be/xcBIRPHOzyM>



[Merritt Clubs Summer Camps 2021](https://youtu.be/xcBIRPHOzyM)

Keep your kids safe and happy this summer with Merritt Summer Camps!

[youtu.be](https://youtu.be/xcBIRPHOzyM)

Kids Fitness: We are currently offering two kids fit and fun classes!



MARYLAND STATE FAIR

P. O. BOX 188, TIMONIUM, MARYLAND 21094-0188 410-252-0200 FAX 410-561-5610

MEDIA UPDATE

March 25, 2021

MEDIA CONTACT:

Edie M. Bernier
410-925-1240

BOARD OF DIRECTORS

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James G. Stierhoff

Barry F. Williams

Andy Cashman, CFE
General Manager

MARYLAND STATE FAIR & AGRICULTURAL SOCIETY CONTINUES EFFORT TO HELP COMBAT THE COVID-19 PANDEMIC

GOVERNOR HOGAN AND COUNTY EXECUTIVE OLSZEWSKI ANNOUNCE THAT BALTIMORE COUNTY TESTING AND VACCINATION CLINIC AT THE MARYLAND STATE FAIRGROUNDS WILL BE CONVERTED TO A MASS TESTING AND VACCINATION SITE

Timonium, MD – March 25, 2021 - This week, Maryland Governor Larry Hogan and Baltimore County Executive Johnny Olszewski announced that the Baltimore County COVID-19 Testing and Vaccine Clinic at the Maryland State Fairgrounds will be converted to a mass testing and vaccination site.

Baltimore County Executive Olszewski stated at his press conference yesterday, "We are so proud that Baltimore County's vaccine clinic here at the Maryland State Fairgrounds in Timonium has been consistently recognized as the best operation in the State of Maryland as well as a national model on how to provide effective, efficient and compassionate service to all of our residents and neighbors."

"The governor's office recognized this and approached us about a partnership at Baltimore County's site. As part of this new collaboration, the state has committed to provide a much-needed increase in vaccine supply to our Health Department, ensuring we can further expand access for residents across Baltimore County and beyond," added Olszewski in his press release. "We welcome this opportunity to work together to vaccinate even more Marylanders, helping to finally bring this pandemic to an end."

Other buildings at the Maryland State Fairgrounds, in addition to the current Cow Palace site, will be utilized to help meet the need for increased testing and vaccinations. "We are here to be good neighbors and work with the State, the County, and our community with our mutual efforts to put an end to this pandemic," said Maryland State Fair & Agricultural Society Board Chairman Gerry L. Brewster.

"We are pleased that the efficiency and effectiveness of Baltimore County's testing and vaccination clinic in our Cow Palace has been applauded by community members and government officials," said Maryland State Fair & Agricultural Society General Manager Andy Cashman. "It is our privilege to be of help during this time of need."

For appointment information, contact the COVID-19 Hotline seven days a week, from 8:30 a.m. to 5 p.m., at 410-887-3816.

#

The Maryland State Fair & Agricultural Society Inc. a private non-profit 501(c)(3) organization, supports agriculture, education, preserves and promotes Maryland's agricultural roots, and provides competitions and events showcasing Maryland's premier industry.

TOWSON LIVE

LIVE
WORK
HERE
PLAY
HERE



One Towson.
Two great places to live.



443.279.2200

www.bayviewmanagement.com



RENT NOW!

Towson Station
New Apartments!
Historic Building!
308 Washington Ave.
www.towsonstation.com

Take a Tour

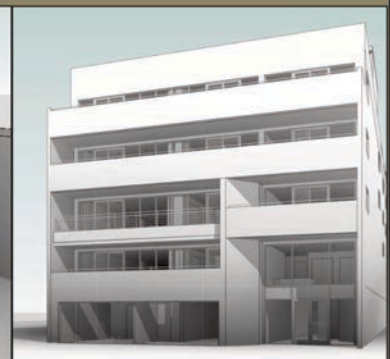


APARTMENTS

COMING SOON!

Mercury Apartments
26 apartments to be built
in the heart of Towson.
17 W. Pennsylvania Ave.
mercurytowson.com

mercurytowson.com



TOWSON LIVE

2020-2021 TOWSON CHAMBER BOARD OF DIRECTORS

OFFICERS



Emily Brophy
President
Towson Town
Center Retail



Brandon Simpson
Vice President
Palisades of
Towson



Mary Fran Stromyer
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Kenneally &
Co., P.A.



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Sandy Gurchik, Cummings & Co.

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Nancy Hofmann, LiveTowson.com

Todd Huff, Brooks-Huff Tire & Auto Centers

Trever Illes, Towson University

Ed Killcullen, Maryland CASA

Gregg Landry, BlueRock Productions

Stephanie Coldren, Goucher College

Kevin Murphy, Conceirge Mortgage

Debbie Phelps, Education Foundation of Baltimore
County Public Schools

Kaitlin Radebaugh, Radebaugh Florist
& Greenhouses

Charles Connolly, The Charles Connolly Farmers
Insurance Group

Joe Shagena, Destiny Mortgage Group

Towson Chamber Staff:



Nancy Hafford
Executive Director



Calixta Eraso
*Social Media
Director*

2020-2021 MEMBERSHIP APPLICATION

Business Name: _____

Contact Person: _____

Address: _____

Phone: _____ Fax: _____

Email: _____

Website: _____

Number of Employees: _____

Type of Business as listed in the Yellow Pages: _____

How did you hear about us? _____

Please check the appropriate values:

- _____ 1-20 employees: \$300
- _____ 21-30 employees: \$400
- _____ 31-45 employees: \$450
- _____ 46-75 employees: \$500
- _____ 76-100 employees: \$525
- _____ Over 100 employees: \$1,000

Plus \$30 one-time application fee

= Total Investment \$ _____

Return this application with your dues investment made payable to:

Towson Chamber of Commerce
44 W. Chesapeake Avenue
Towson, MD 21204

To pay by credit card, please call the chamber office: 410-825-1144

**Add sponsorship opportunities
for 2020-2021
Winterfest & Baltimore County
Tree Lighting
Towson Beautification Program
Towson 4th of July Parade &
Race
Taste of Towson
Chamber Golf Tournament
Gardens Day
For more information on
sponsorship packages, contact the
chamber office:
410-825-1144**

Please Be Advised:

Internal Revenue Bureau Cumulative Bulletin, No 2, page 105 reads: Membership fees or dues by individuals to a Chamber of Commerce are deductible from gross income as a business expense provided the memberships is employed as a means of advancing the business interests of the individual corporation.



Towson Chamber of Commerce

44 W. Chesapeake Avenue
Towson, MD 21204

info@towsonchamber.com

Phone: 410-825-1144

Fax: 410-832-5863