

TOWSON LIVE

October 2021



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TOWSON CHAMBER OF COMMERCE
Towson Fall Festival
OCTOBER 10 2021
11AM-7PM

LIVE MUSIC

That's What She Said 12:30-3:30
Crushing Day 4:00-7:00

Craft Vendors, Food Trucks,
Moon bounces, & Face Painting
Beer, wine, and signature cocktails in Patriot Plaza

**PATRIOT PLAZA, PENNSYLVANIA AVENUE
& WASHINGTON AVENUE**

P
\$2 All-day event parking in the Baltimore Avenue Garage

TOWSON TOWN CENTER THE POINT BioLife PLASMA SERVICES Patient First TODAY'S 101-9 YOUR LIFE-YOUR MUSIC

TOWSON LIVE



PARTY ON PENN

"UPTOWN ROAR"

PENNSYLVANIA AVE BETWEEN
YORK RD & WASHINGTON AVE

OCTOBER 15

TOWSON
CHAMBER OF COMMERCE

6:30 PM - 9:30 PM

Live Music starting at 6:30 by Sundogs

Special Appearances by:
Towson University Cheerleaders & Pom Squad
Doc the Tiger

Bring lounge chairs due to limited outdoor seating



Grand Opening: StarTUp at the Armory

Pictures Courtesy of Gregg Landry (BlueRock Productions)



TOWSON LIVE

Last Feet on the Street Honoring all First Responders



JOIN US FOR • FUN • FOOD • RAFFLES GIVEAWAYS • AND MORE*

COME CELEBRATE THE GRAND OPENING
OF OUR TOWSON BRANCH

32 West Pennsylvania Ave. on Friday, October 8, 2021 • 10am – 2pm

GRAND OPENING SPECIAL

NEW MONEY MARKET SPECIAL

Limited Time Offer

1.00% APY¹ FOR 6 MONTHS

\$5,000 minimum to open

Offer valid on new money market accounts opened 10/7/21 – 10/23/21



FIRSTTRUST BANK

¹ Annual Percentage Yield (APY) effective as of 10/7/21. Account must be opened by 10/23/21. Money Market is an interest bearing account paying 1.00% APY on all balances through 4/23/22. \$5,000 minimum deposit of new funds required. New funds are funds not currently on deposit at Firsttrust Bank or through Firsttrust Financial Resources. Limit one Money Market account per person. Maximum deposit \$50,000 per customer. APY is subject to change daily after promotional period. Fees may reduce earnings. Offer may not be combined with any other offer and may be revised or rescinded at any time without notice. All terms and conditions of the Retail Account Agreement, Funds Availability and Electronic Funds Transfer (EFT) Disclosures apply.

* No purchase or account necessary to win

To open an account stop in or visit us online at [Firsttrust.com/Maryland](https://www.firsttrust.com/Maryland)

MEMBER FDIC 

NEW MEMBER SPOTLIGHT

Welcome to the Towson Chamber!



Truist

Daniel Norwood
900 Kenilworth Drive
Towson, MD 21204
(410) 704-9867
Bank



Vital Sign Home Care

Venus Ricks
1615 York Rd, Suite 201
Lutherville, MD 21093
(410) 814-0258
Home Care



Hiatus Cheesecake

Matthew Featherstone
5609 Hess Ave.
Baltimore, MD 21212
(410) 805-3647
Desert

Please Join Us!

Board & Member Breakfast Meeting

Wednesday, October 20
8:00am-9:00am

Breakfast is provided.

StarTUp at the Armory

307 Washington Ave,
Towson, MD 21204

Presentations:

- The Towson Loop
- Greenburg Gibbons on new development from Towson Row including Whole Foods & Hotels
- Sarah Trenergy from Economic Development on current business loans
- Planning Department on benefits of sustainable community/ revitalization zone

Please register online
www.towsonchamber.com

Free for Members
\$10 for Non-members

Advertising & Promotion Opportunities

One-Page Insert

Advertise a special sale or promotion with an 8.5x11" insert for \$50 in our monthly newsletter. Advertising for community events is free.

Email Sponsorship

"Sponsor" an email that goes out to over 1500 business contacts. Includes your logo and a click-through to your website. (Costs vary)

Towson Times

Advertise in the Towson Times (costs vary)

Questions?

Contact: Nancy Hafford
nancy@towsonchamber.com

Member-to-Member Benefits

Enjoy these specials offered exclusively for members of the Towson Chamber. Businesses may reference the Chamber Directory, or contact the Chamber office to confirm eligibility.

Maryland Local Marketing- Stacey Munsell smunsell@usbne.com

Special discounted price of \$600 for a year with the first month free on Maryland Local Deals website <https://marylandlocaldeals.com>.

Staples

10% off in-store purchases and 20% off printing and marketing services.

Towson University- Chunta Rivers crivers@towson.edu

Towson University and the Towson Chamber of Commerce have agreed to a corporate training partnership that provides access to professional development opportunities. The Towson Chamber of Commerce members are eligible to receive 20% off certification programs and 10% off fundamental programs.

AAA Club Alliance - Amy Lee, alee1@aaamidatlantic.com

Plus Membership for the price of a Classic Membership, (savings of \$48.50) for one year. To claim this discount, you must contact the Towson office at 410-616-1580 ext. 4365016, and reference the code TOWSON.

Nancy Hofmann, Compass Realty & Live Towson- Nancy.Hofmann@compass.com -

FREE professional home staging when you sell your home with Nancy Hofmann, Compass – Towson Office.

Fully Promoted Towson - Jessica Joyce, jessica.joyce@fullypromoted.com

One free digitizing of company logo (\$69.00 value) to all chamber members. Must mention member-to-member promo.

Integrated Pest Services - Sandy Jenkins, service@ipspest.com

10% off of all pest services for Towson Chamber members

RISE Biscuits and Donuts – David Brindza, towson@risebiscuitsdonuts.com

Free Sweet Treat Platter (\$31.95 value) to all Catering Breakfast and Lunch orders over \$100. Monday through Friday. Pickup between 7:30 am and 2 pm. Must mention the Member to Member promo.

Roland Park Chiropractic – Dr. Silke Laub, DrLaub@rolandparkchiropractic.com

Utilize this link for a 20% special discount on all supplements for chamber members. From Vitamin D or multivitamins, special men's health or women's health supplements: <https://wellevate.me/silke-laub>

Slice of Towson – Paul Rizas, sliceoftowson@gmail.com

20% off any and all 20" XXL Family Sized pizzas

THB Bagels & Deli – Steve Warrick, stwarrick@thbgroup.biz

Free Dessert Platter (\$29.95 value) to all Catering Lunch orders over \$100. Monday through Thursday. Pickup or delivery between 10 am and 2 pm. Not valid for Breakfast orders. Must mention the Member to Member promo. Place the order at www.eatTHB.com or call 443-912-2249

The Point in Towson – Erica Russo, erica@thepointrg.com

20% off to all members for food, beverages and catering. Cannot be combined with any other discount or promotion.

The 10% Rule

Keep your business local and make 10% of your expenditures stay within Towson. Just think of the impact... If a company grosses \$300,000.00 per year and they see an additional 10% or \$30,000.00, that could mean hiring someone, expanding product lines, or making their interior and exterior look better.

Keep business in Towson and create a positive environment for our community!



STUDENT SUPPORT NETWORK FUNDRAISER

Friday, October 15, 2021

A NIGHT OUT

DRINKS, DINING, RAFFLES,
MUSIC + DANCING

Sheraton Baltimore North
Hotel
903 Dulaney Valley Road
Towson, Maryland

Cocktail attire

A NIGHT IN

BOX OF GOODIES AND A LIVE-
STREAM OF THE EVENT
PROGRAM

From the comfort of your
own home

*Sweatpants, slippers, or
whatever suits your fancy*

*Tickets and sponsorships available at
studentsupportnetwork.org/events/night*

More than 50% of Baltimore County Public School students are living in poverty. The Student Support Network provides food, school supplies, and other basic necessities to students in 14 BCPS partner schools. Learn more about our work and get involved.

STUDENTSUPPORTNETWORK.ORG



COMMUNITY CLEAN UP DAY

We need volunteers to help with replanting fall flowers in the flower boxes around Towson.

We also have just purchased 20 new flower boxes!

OCTOBER 23 | 9 AM- 1 PM
MEET AT THE TOWSON CHAMBER, 44 W
CHESAPEAKE AVENUE

EMAIL NANCY@TOWSONCHAMBER.COM IF YOU WOULD LIKE TO VOLUNTEER



Spooktacular
TRUNK
and/or
TREAT

DRESS UP & VISIT TRUNKS

It's our annual Trunk-or-Treat celebration! Wear costumes and visit decorated vehicles in a family-friendly, physically-distant setting! Fun for all ages! Bring a bag or bucket to collect treats. Wear face masks when needed. Invite friends!

October 31, 2021
3:00-4:30 PM

Outdoor event. Free parking.
Fun for all ages!

HOST A TRUNK

Decorate your trunk with a spooky or fun theme. Bring lots of individually-wrapped candy for guests. Place candy a safe distance from people and vehicles for contactless distribution. Set up by 2:30 PM required. Register trunks by midnight 10/24 to communications@towsonumc.org.



Get connected to



JOIN US FOR BUSINESS FOCUSED EVENTS

StarTUp Accelerator Showcase

October 8, 6–8 PM

Join the eight fellows of the StarTUp Accelerator to hear their pitches and to network with business and community leaders at the [StarTUp Accelerator Showcase](#).

ATHENAPowerLink® Baltimore Information Sessions

October 27 & November 11, 11 AM–12 PM

Join us at the StarTUp at the Armory for an [upcoming information session](#) to learn how our unique program can support your business venture.

Economic Outlook Forum

November 4, 8:30 AM Breakfast, 9 AM Forum

Join RESI and community and business leaders for the **2021 Economic Outlook Forum**. RESI Chief Economist Dr. Daraius Irani will provide the annual economic forecast for our state, with a focus on COVID-19 economic recovery and capital investments being made in Towson.

How to Love Speaking in Public Even if You Hate it Now

November 4, 12–1:30 PM | Virtual

To register please visit alumni.towson.edu/events.

Leveraging the Power of Visual Thinking To Be a Better Communicator and Leader

November 10, 12–1 PM | Virtual

To register please visit alumni.towson.edu/events.

TAP INTO THE CAREER CENTER

Need to hire for job or internships? TU's Career Center can help!

Check out our [employer services](#):

- ◆ [Post your jobs for free](#) on Handshake, our one-stop-shop for employers to recruit our TU talent
- ◆ [Sign up to do tabling](#) on campus this fall 2021 – also free!
- ◆ Attend our [career fairs](#) each semester and a local part-time job fair each August!

GET READY TO ROAR WITH TU ATHLETICS

Secure your Tiger football seats

Enjoy [Saturdays at Johnny Unitas® Stadium](#) with family and friends.

Homecoming Pep Rally

October 15, 6:30–9:30 PM

Live music in the street.

Look out for more details from the Chamber.

2021 HOMECOMING EVENTS

Tiger Trot Homecoming 5K

October 16, 9 AM
Burdick Hall

Homecoming Festival

October 16, 12–4 PM
SECU Plaza

Business & Leadership Homecoming Stadium Hospitality

October 16, 2:30–6:30 PM
Johnny Unitas Stadium

For more information and to register for any of these events, please visit alumni.towson.edu/events.

BEST BUDDIES
TASTEBUDS

Fine food, friendships, & cocktails

**CHAMPION
OF THE
YEAR**
2021
MARYLAND

Join us for a celebratory gala benefiting Best Buddies. Along with food, drinks, silent auction, and music, the evening will be filled with friendship and celebration as we crown our Champion of the Year.

Friday

11.12.21

7:00PM - 11:00PM | Valley Mansion
594 Cranbrook Road | Cockeysville, MD 21030

Thank You To Our Sponsor



[BESTBUDDIES.ORG/TASTEBUDSMD](https://bestbuddies.org/tastebudsmd)



FIRST-TIME HOMEBUYER

UP TO \$7,500 AVAILABLE
FOR HOME PURCHASE

Buying your first home is an important milestone in your life. Here at CBC Mortgage, a division of First Federal Bank, we understand that finding the right financing plan is as important as finding a home that fits your lifestyle.

To help you get started on solid footing, CBC can help first-time homebuyers access up to \$7,500 to assist with the down payment and closing costs incurred when purchasing a home. Funding is available to qualified first-time homebuyers*.

In addition to meeting income eligibility requirements, the homebuyer must:

- Contribute at least \$1,000 toward the purchase of the home
- Occupy the home as a primary residence for at least five years
- Complete a homebuyer education and financial literacy course specified by FHLBank Atlanta

CBC prides itself on providing accessible and feasible financial resources and mortgage products to first-time homebuyers. Please contact one of our loan officers to determine if you are eligible for First-time Homebuyer funding and to begin your application process.



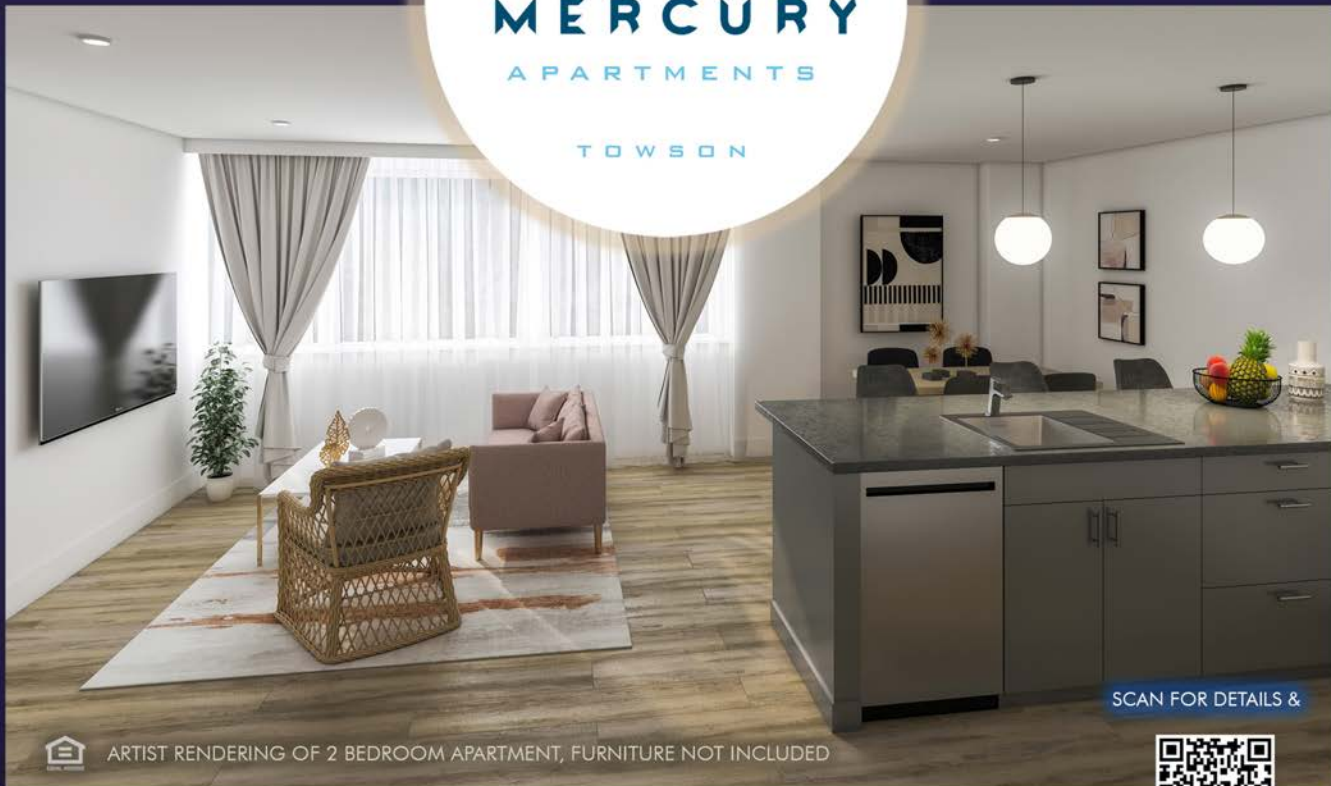
Heather Haymes: Account Executive

NMLS# 417363

Kevin J. Murphy
Senior Loan Originator
NMLS# 457824
410-925-1283 Cell
kevin@conciernemortgagellc.com

TOWSON LIVE

COMING LATE 2021
LIVE • WORK • PLAY
IN TOWSON



ARTIST RENDERING OF 2 BEDROOM APARTMENT, FURNITURE NOT INCLUDED

SCAN FOR DETAILS &



WAITLIST SIGN UP

17 WEST
PENNSYLVANIA AVE.

Washer/Dryer • Microwave • Oven/Cooktop • Dishwasher • Refrigerator • Balcony Option • HVAC • Buzzer Entry System

Close to: Whole Foods, Towson University, Baltimore County Office Buildings, Courthouse, Towson Row, Towson Square
Towson Town Center, Towson Library, Restaurants, Bars, and Shopping!

2021-2022 TOWSON CHAMBER BOARD OF DIRECTORS

OFFICERS



Brandon Simpson
President
Palisades of Towson



Emily Brophy
Vice President
William Tan &
Associates



Anthony DiMartino
Treasurer
Rosen, Sapperstein, &
Friedlander



Tom Gronert
Secretary
UM St. Joseph
Medical Center

BOARD MEMBERS

Jon Christiana, C&E Financial Services

Stephanie Coldren, Goucher College

Charles Connolly, Farmers Insurance Group

Kristen Cooper, Leap Day Media

Colin Exelby, Celestial Wealth Management

Sandy Gurchik, Cummings & Co.

Ed Hale, Hale Transport

Nancy Hofmann, LiveTowson.com

C.R. Hogendorp, American National Insurance

Todd Huff, Brooks-Huff Tire & Auto Centers

Trevor Iles, Towson University

Ed Kilcullen, Maryland CASA

Gregg Landry, BlueRock Productions

Natalie Martz, Chick fil A at Towson Town Center

Kevin Murphy, Conceirge Mortgage

Debbie Phelps, Education Foundation of Baltimore
County Public Schools

Kaitlin Radebaugh, Radebaugh Florist
& Greenhouses

Paul Schwab, Azrael, Franz, Schwab, Lipowitz &
Solter, LLC

Joe Shagena, Destiny Mortgage Group

Melony Wagner, Charles Village Pub

Towson Chamber Staff:



Nancy Hafford
Executive Director



Calixta Eraso
*Media & Marketing
Director*

2021-2022 MEMBERSHIP APPLICATION

Business Name: _____

Contact Person: _____

Address: _____

Phone: _____ Fax: _____

Email: _____

Website: _____

Number of Employees: _____

Type of Business as listed in the Yellow Pages: _____

How did you hear about us? _____

Please check the appropriate values:

- _____ 1-20 employees: \$300
- _____ 21-30 employees: \$400
- _____ 31-45 employees: \$450
- _____ 46-75 employees: \$500
- _____ 76-100 employees: \$525
- _____ Over 100 employees: \$1,000

Plus \$30 one-time application fee

= Total Investment \$ _____

Return this application with your dues investment made payable to:

Towson Chamber of Commerce
44 W. Chesapeake Avenue
Towson, MD 21204

To pay by credit card, please call the chamber office: 410-825-1144

**Add sponsorship opportunities
for 2020-2021
Winterfest & Baltimore County
Tree Lighting
Towson Beautification Program
Towson 4th of July Parade &
Race
Taste of Towson
Chamber Golf Tournament
Gardens Day**

**For more information on
sponsorship packages, contact the
chamber office:
410-825-1144**

Please Be Advised:

Internal Revenue Bureau Cumulative Bulletin, No 2, page 105 reads: Membership fees or dues by individuals to a Chamber of Commerce are deductible from gross income as a business expense provided the memberships is employed as a means of advancing the business interests of the individual corporation.



Towson Chamber of Commerce

44 W. Chesapeake Avenue
Towson, MD 21204

info@towsonchamber.com

Phone: 410-825-1144

Fax: 410-832-5863