

TOWSON LIVE

January 2022



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TOWSON LIVE

Dear Towson Chamber of Commerce Members,

First, we want to thank all the Chamber Members that paid their 2022 membership dues, we greatly appreciate it. Thank you for continued support of your community and the Towson Chamber of Commerce. We promise to use your dues wisely.

For those of you that haven't sent in your dues, we hope for your continued support.

The Towson Chamber of Commerce will continue to be a significant voice and a positive driving force in Baltimore County. Whether through volunteering, joining a committee, or simply paying membership dues, chamber members like you contribute to our community in the most meaningful ways.

During the year ahead we will continue demonstrating the value of your chamber membership through promotion of your business, networking opportunities, and advocacy for your business with community associations and local government. We will also work hard to make our many community events even bigger and better than ever, in turn bringing thousands of people to the streets of Towson. We are honored to work on behalf of our members to enhance the community in which we live, work and play.

Stay connected with fellow members by attending our monthly meetings or volunteering at one of our events. Keep up with local news and happenings by reading our monthly newsletter, visit our website and our social media pages, and be sure to add our upcoming events to your calendar.

Chambers thrive when businesses support their fellow members. When you're shopping, looking for a bite to eat, or in search of a professional service, check out the chamber directory and website. The directory is printed every June right before the Annual Meeting. If you need more, feel free to stop by our office and grab a stack. Please support your fellow chamber members by using their products or services whenever possible.

The Chamber staff and Board of Directors thank you to your commitment to our chamber and the Greater Towson Community.

We wish you, your coworkers and your family the best in 2022.

Nancy Hafford



19th MEGA Networking Event



THIS HAS BEEN POSTPONED UNTIL MARCH

Sheraton Baltimore North 903 Dulaney Valley Rd. Towson
Inclement weather date is

**Network with 100s of business professionals from
Baltimore County.**

Exhibitor Tables are Available! Show off your business for only \$150 (includes one attendee ticket); \$200 for non-members. Limited availability- so don't delay!

Pre-Registration by Jan. 25th: Members \$50; Non-Members \$60

At The Door: Members \$60; Non-Members \$70

Ticket includes heavy hors d'oeuvres & one drink ticket. Cash Bar available. Parking will be validated at the event.

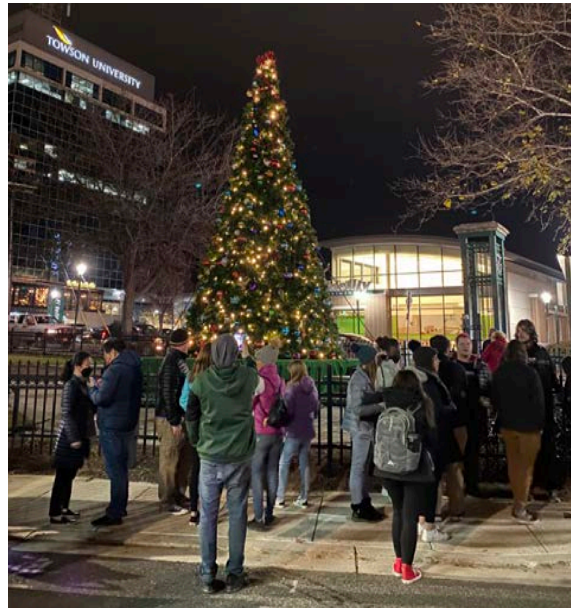
Register online today!

www.towsonchamber.com

EVENT SPONSORED BY: Baltimore County Chamber of Commerce, Baltimore County Business Association, Catonsville Chamber of Commerce, Chesapeake Gateway Chamber of Commerce, Dundalk Renaissance Corp., Greater Arbutus Business Association, Greater Baltimore Chamber of Commerce, Hereford Zone Business Association, Hunt Valley Business Forum, Northwest Chamber of Commerce, Perry Hall/White Marsh Business Association, Parkville-Carney Business Association, Towson Chamber of Commerce.

TOWSON LIVE

2021 Baltimore County Christmas Tree Lighting Ceremony



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Towson Chamber Holiday Party



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Fire & Ice Night



TOWSON LIVE

2021 Window Decorating Contest Winners

(Not pictured Barley's Backyard)



NEW MEMBER SPOTLIGHT Welcome to the Towson Chamber!



Lek Securities Corp

Ottho Heldring
28 Allegheny Ave
Towson, MD 21204
(917) 519-2806
Finance



RHYTHMIC FINANCIAL LLC
Keeping your business moving on beat

Rhythmic Financial LLC

Stephen Sobul Jr
8063 Woodhaven Road
Baltimore, MD 21237
(443) 391-8539
Consulting



TriAlliance Commercial Real Estate Services

Chris Smith, SIOR
8613 Stevenson Road
Stevenson, MD 21153
410-339-7610
Real Estate



Quality Huts, LLC

Heather Haggard
1948 York Road
Timonium, MD 21093
(717) 701-5776
Restaurant

Larry Blizzard

Larry Blizzard
808 Glen Eagles Ct.
Towson, MD 21286
(443) 398-5188
Consulting

Please Join Us!

Board & Member Meeting

Wednesday, January 19
8:00am-9:00am

This Zoom link will be sent out next week.

**January meeting will be on
ZOOM**

Please register online
www.towsonchamber.com

Have you renewed your membership for 2022?

Membership can be renewed
by sending a check to the
Chamber office or over the
phone via credit card:
410-825-1144

Questions? Contact Calixta
calixta@towsonchamber.com

Advertising & Promotion Opportunities

One-Page Insert

Advertise a special sale or promotion with an 8.5x11" insert for \$50 in our monthly newsletter. Advertising for community events is free.

Email Sponsorship

"Sponsor" an email that goes out to over 1500 business contacts. Includes your logo and a click-through to your website. (Costs vary)

Towson Times

Advertise in the Towson Times (costs vary)

Questions?

Contact: Nancy Hafford
nancy@towsonchamber.com

Member-to-Member Benefits

Enjoy these specials offered exclusively for members of the Towson Chamber. Businesses may reference the Chamber Directory, or contact the Chamber office to confirm eligibility.

Maryland Local Marketing- Stacey Munsell smunsell@usbne.com

Special discounted price of \$600 for a year with the first month free on Maryland Local Deals website <https://marylandlocaldeals.com>.

Staples

10% off in-store purchases and 20% off printing and marketing services.

Towson University- Chunta Rivers crivers@towson.edu

Towson University and the Towson Chamber of Commerce have agreed to a corporate training partnership that provides access to professional development opportunities. The Towson Chamber of Commerce members are eligible to receive 20% off certification programs and 10% off fundamental programs.

AAA Club Alliance - Amy Lee, alee1@aaamidatlantic.com

Plus Membership for the price of a Classic Membership, (savings of \$48.50) for one year. To claim this discount, you must contact the Towson office at 410-616-1580 ext. 4365016, and reference the code TOWSON.

Nancy Hofmann, Compass Realty & Live Towson- Nancy.Hofmann@compass.com -

FREE professional home staging when you sell your home with Nancy Hofmann, Compass – Towson Office.

Fully Promoted Towson - Jessica Joyce, jessica.joyce@fullypromoted.com

One free digitizing of company logo (\$69.00 value) to all chamber members. Must mention member-to-member promo.

Integrated Pest Services - Sandy Jenkins, service@ipspest.com

10% off of all pest services for Towson Chamber members

RISE Biscuits and Donuts – David Brindza, towson@risebiscuitsdonuts.com

Free Sweet Treat Platter (\$31.95 value) to all Catering Breakfast and Lunch orders over \$100. Monday through Friday. Pickup between 7:30 am and 2 pm. Must mention the Member to Member promo.

Roland Park Chiropractic – Dr. Silke Laub, DrLaub@rolandparkchiropractic.com

Utilize this link for a 20% special discount on all supplements for chamber members. From Vitamin D or multivitamins, special men's health or women's health supplements: <https://wellevate.me/silke-laub>

Slice of Towson – Paul Rizas, sliceoftowson@gmail.com

20% off any and all 20" XXL Family Sized pizzas

THB Bagels & Deli – Steve Warrick, stwarrick@thbgroup.biz

Free Dessert Platter (\$29.95 value) to all Catering Lunch orders over \$100. Monday through Thursday. Pickup or delivery between 10 am and 2 pm. Not valid for Breakfast orders. Must mention the Member to Member promo. Place the order at www.eatTHB.com or call 443-912-2249

The Point in Towson – Erica Russo, erica@thepointrg.com

20% off to all members for food, beverages and catering. Cannot be combined with any other discount or promotion.

The 10% Rule

Keep your business local and make 10% of your expenditures stay within Towson. Just think of the impact... If a company grosses \$300,000.00 per year and they see an additional 10% or \$30,000.00, that could mean hiring someone, expanding product lines, or making their interior and exterior look better.

Keep business in Towson and create a positive environment for our community!



Concierge Mortgage, LLC.

As unique as you are

Local, Involved, Air Force Veteran

When you use a local company you...

Not only put money into our county, you help a local parent buy a baseball glove for their child, which allows that local store owner to eat at a local restaurant with their family, which allows that local owner to spend money at your local business, so you can provide for your family...



Kevin J. Murphy

Vice President/Loan Originator NMLS# 457824

410-925-1283

11350 McCormick Road Executive Plaza 1 Suite 405

Hunt Valley, MD 21031

kevin@conciergemortgage.com Apply at: www.lokevinm.com



11350 McCormick Rd Executive Plaza 1 Suite 405, Hunt Valley, MD 21031
MD License 22031 NMLS# 1451316

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Mortgage Rates Are Down Again, Really!



When I got you the loan for your home we worked together to find you the financing that best suited your needs at the time. However, things change and rates have gone down.

Give me a call to see if your loan is still the best for you. If it is...great, if not...let's find out.

Kevin Murphy

Sr. Mortgage Originator, VP of Lending
NMLS #2457824
Cell: 410-925-1283
11350 McCormick Road,
Executive Plaza 1, Suite 405 Hunt Valley,
MD 21031

kevin@conciergemortgage.com
Apply at: www.lokevinm.com



Concierge Mortgage, LLC.

As unique as you are



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TOWSON LIVE



CBSSPORTS NETWORK NATIONALLY TELEVISED GAME

COME JOIN THE MEN'S BASKETBALL TEAM TAKE ON HOFSTRA ON JANUARY 11TH @5PM.

THIS GAME WILL BE NATIONALLY TELEVISED ON CBSSPORTS NETWORK. TICKETS ARE AVAILABLE ON TOWSONTIGERS.COM OR CALL DOM AT 410-704-3330.

GO TIGERS!



NEW YEARS EVE PARTY IN SECU ARENA

COME ON OUT AND JOIN THE MEN'S BASKETBALL TEAM TAKE ON CAA-RIVAL JAMES MADISON ON FRIDAY, DECEMBER 31ST @2PM.

WE WILL PERFORM A BALL-DROP CEREMONY DURING TIP-OFF!

GO TIGERS!



TOWSON LIVE

2021-22 HOME MEN'S BASKETBALL SCHEDULE

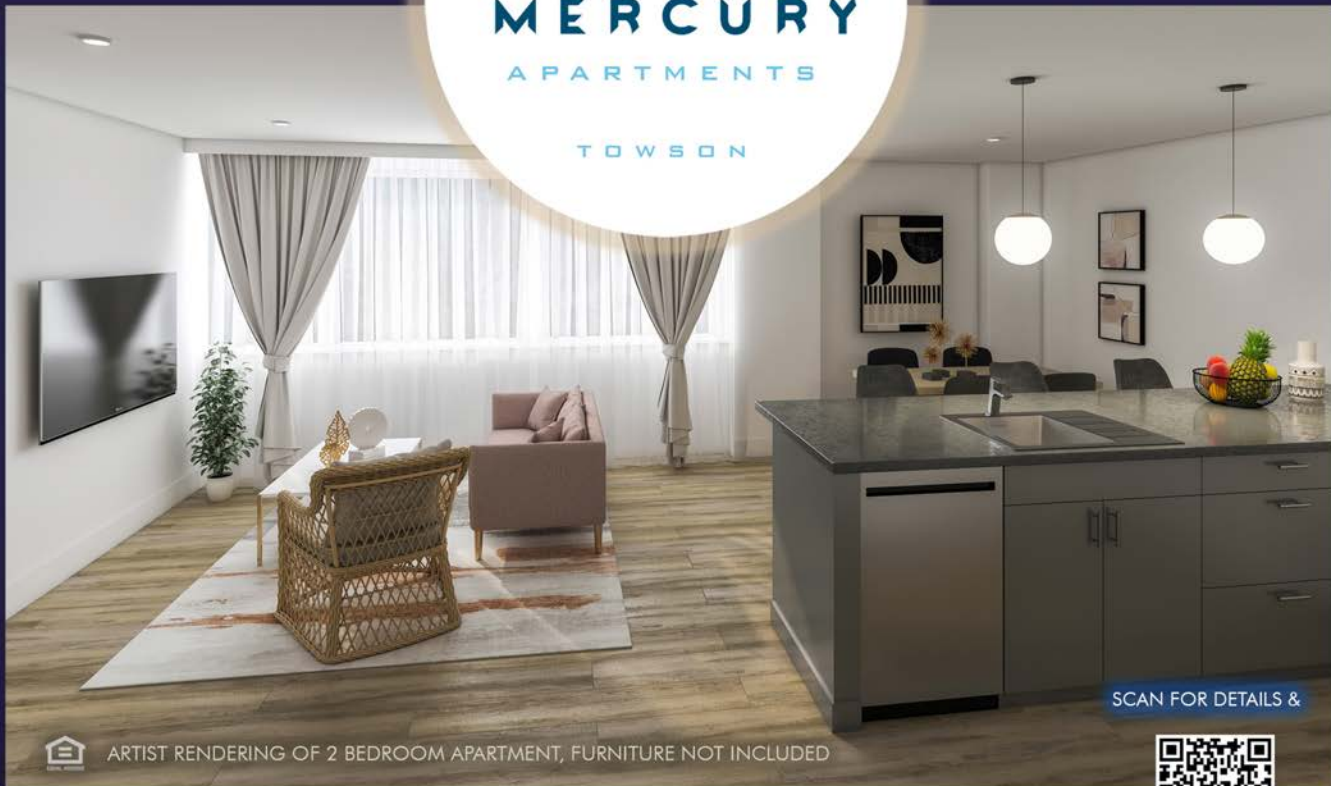
MONMOUTH 11/13/21 @ 7PM	UNC GREENSBORO 12/14/21 @ 7PM	COLLEGE OF CHARLESTON 1/20/22 @ 7PM	WILLIAM & MARY 2/10/22 @ 7PM
HAMPTON 11/16/21 @ 7PM	JMU JAMES MADISON 12/31/21 @ 2PM	UNCW 1/22/22 @ 2PM	ELON 2/12/22 @ 2PM
PENN 11/23/21 @ 2PM	NORTHEASTERN 1/9/22 @ 3:30 PM	DELAWARE 1/27/22 @ 7PM	
LIU 12/2/21 @ 7PM	HOFSTRA 1/11/22 @ 7PM	DREXEL 1/29/22 @ 2PM	

2021-22 HOME WOMEN'S BASKETBALL SCHEDULE

FROSTBURG STATE 11/9/21 @ 7PM	MEMPHIS 12/14/21 @ 4PM	NORTHEASTERN 1/28/22 @ 7PM	DELAWARE 3/3/22 @ 7PM
MILLERSVILLE 11/23/21 @ 7PM	ELON 1/7/22 @ 7PM	HOFSTRA 1/30/22 @ 2PM	DREXEL 3/5/22 @ 2PM
HOWARD 11/27/21 @ 2PM	WILLIAM & MARY 1/9/22 @ 1PM	UNCW 2/18/22 @ 7PM	
DELAWARE STATE 11/29/21 @ 7PM	JMU JAMES MADISON 1/16/22 @ 2PM	COLLEGE OF CHARLESTON 2/20/22 @ 2PM	

TOWSON LIVE

COMING LATE 2021
LIVE • WORK • PLAY
IN TOWSON



ARTIST RENDERING OF 2 BEDROOM APARTMENT, FURNITURE NOT INCLUDED

SCAN FOR DETAILS &



WAITLIST SIGN UP

17 WEST
PENNSYLVANIA AVE.

Washer/Dryer • Microwave • Oven/Cooktop • Dishwasher • Refrigerator • Balcony Option • HVAC • Buzzer Entry System

Close to: Whole Foods, Towson University, Baltimore County Office Buildings, Courthouse, Towson Row, Towson Square
Towson Town Center, Towson Library, Restaurants, Bars, and Shopping!

2021-2022 TOWSON CHAMBER BOARD OF DIRECTORS

OFFICERS



Brandon Simpson
President
Palisades of Towson



Emily Brophy
Vice President
William Tan &
Associates



Anthony DiMartino
Treasurer
Rosen, Sapperstein, &
Friedlander



Tom Gronert
Secretary
UM St. Joseph
Medical Center

BOARD MEMBERS

Jon Christiana, C&E Financial Services

Stephanie Coldren, Goucher College

Charles Connolly, Farmers Insurance Group

Kristen Cooper, Leap Day Media

Colin Exelby, Celestial Wealth Management

Sandy Gurchik, Cummings & Co.

Ed Hale, Hale Transport

Nancy Hofmann, LiveTowson.com

C.R. Hogendorp, American National Insurance

Todd Huff, Brooks-Huff Tire & Auto Centers

Trevor Iles, Towson University

Ed Kilcullen, Maryland CASA

Gregg Landry, BlueRock Productions

Natalie Martz, Chick fil A at Towson Town Center

Kevin Murphy, Conceirge Mortgage

Debbie Phelps, Education Foundation of Baltimore
County Public Schools

Kaitlin Radebaugh, Radebaugh Florist
& Greenhouses

Paul Schwab, Azrael, Franz, Schwab, Lipowitz &
Solter, LLC

Joe Shagena, Destiny Mortgage Group

Melony Wagner, Charles Village Pub

Towson Chamber Staff:



Nancy Hafford
Executive Director



Calixta Eraso
*Media & Marketing
Director*

2021-2022 MEMBERSHIP APPLICATION

Business Name: _____

Contact Person: _____

Address: _____

Phone: _____ Fax: _____

Email: _____

Website: _____

Number of Employees: _____

Type of Business as listed in the Yellow Pages: _____

How did you hear about us? _____

Please check the appropriate values:

- _____ 1-20 employees: \$300
- _____ 21-30 employees: \$400
- _____ 31-45 employees: \$450
- _____ 46-75 employees: \$500
- _____ 76-100 employees: \$525
- _____ Over 100 employees: \$1,000

Plus \$30 one-time application fee

= Total Investment \$ _____

Return this application with your dues investment made payable to:

Towson Chamber of Commerce
44 W. Chesapeake Avenue
Towson, MD 21204

To pay by credit card, please call the chamber office: 410-825-1144

**Add sponsorship opportunities
for 2020-2021
Winterfest & Baltimore County
Tree Lighting
Towson Beautification Program
Towson 4th of July Parade &
Race
Taste of Towson
Chamber Golf Tournament
Gardens Day
For more information on
sponsorship packages, contact the
chamber office:
410-825-1144**

Please Be Advised:

Internal Revenue Bureau Cumulative Bulletin, No 2, page 105 reads: Membership fees or dues by individuals to a Chamber of Commerce are deductible from gross income as a business expense provided the memberships is employed as a means of advancing the business interests of the individual corporation.



Towson Chamber of Commerce

44 W. Chesapeake Avenue
Towson, MD 21204

info@towsonchamber.com

Phone: 410-825-1144

Fax: 410-832-5863