TOWSON LIVE February 2022

MBER

Board of Directors

OF COMMERCE Inside this Issue HAPPY VALENJINE'S DAY Valentine's Day 2022 1 When dining or shopping for Valentine's Day The Year of the Tiger 2 remember to share the LOVE with local businesses! Whether you are getting carry out 19th Mega Networking 3 \bigcirc or dining in remember to support our local Whole Foods Market 4 restaurants. When shopping for special gifts support local jewelry stores, boutiques, florists 5 Chesapeake Bay Boat Show and spas. **New Member Spotlight** 6 **Baltimore Sun article** 7-8 Board & Member Meeting 9 Member-to-Member 10 C NNINGHAM'S TU Lax & Basketball Games 11 TU Autism Advocacy Games 12 adebaugh **TU Gymnastics Schedule** 12 Concierge Mortgage 13 Nelson Coleman harmery **Mercury Apartments** 14 15 all about ker 2022 Member Application 16 salons by _ _

CHINESE NEW YEAR - THE YEAR OF THE TIGER



Towson has over 20 Asian themed businesses and is a vibrant and cosmopolitan mix of both people and cultures. In 2022- The Year of the Tiger, join The Towson Chamber of Commerce in celebrating the culture and contributions of our Asian community with music perfomances, art exhibits, and culinary destinations that pay homage to the bold and courageous spirit of the tiger.

Paradise Spa At Towson Town Center

February 1-15 The incredible Maggie Yang, offers 10% when you spend \$30 or more on all services. In addition, when you buy two 60 minute gift cards, you get a 30 minute session free.

Coffee Talk Cafe

February 1-15 For a limited time, one of Towson's best places for breakfast and lunch, serves the "Year of The Tiger" sandwich. And as always, owner Nara Khakurel serves up a free side dish of postivie karma.

Towson's Best Chinese & Sushi

February 1-15 Owner Danny, who has been on the Towson scene for years, offers 10% off on all menu items.

Red Pepper Sichuan Bistro March

Ping Wu, urban visionary, presents a return performance by women of the Dongfang Dance Group who will share the beauty of the traditional Qipao dress with a live exhibit, "The Qipao: The Intersection Of Art And Fashion."

Triple Crown Tattoo And Art Studio March

Deirdre Aikin, the creative force behind Towson's public art renaissance, presents a unique Tiger Themed Art Exhibit. This classic Asian symbol of power and daring will be highlighted in artwork from around the globe.

Red Pepper Sichuan Bistro

March Ping Wu, urban visionary, presents a joint performance of the Washington DC Beauty of Beijing Opera Company with members of the Traditional Chinese Orchestra of DC.

For more information, visit www.towsonchamber.com

19th MEGA Networking Event



Wednesday, March 16th 5:30-7:30pm Baltimore Sheraton North 903 Dulaney Valley Rd. Towson

Network with 100's of business professionals from Baltimore County.

Exhibitor Tables are Available! Show off your business for only \$150 (includes one attendee ticket); \$200 for non-members. Limited availability- so don't delay!

Pre-Registration by March 15th: Members \$50; Non-Members \$60 At The Door: Members \$60; Non-Members \$70 Ticket includes heavy hors d'ouevres & one drink ticket. Cash Bar available. Parking will be validated at the event.

Register online today! www.towsonchamber.com

EVENT SPONSORED BY: Baltimore County Chamber of Commerce, Baltimore County Business Association, Catonsville Chamber of Commerce, Chesapeak Gateway Chamber of Commerce, Dundalk Renaissance Corp., Greater Arbutus Business Association, Greater Baltimore Chamber of Commerce, Hereford Zone Business Association, Hunt Valley Business Forum, Northwest Chamber of Commerce, Perry Hall/White Marsh Business Association, Parkville-Carney Business Association, Towson Chamber of Commerce.

Whole Foods Market Opening











Chesapeake Bay Boat Show Ribbon Cutting













NEW MEMBER SPOTLIGHT Welcome to the Towson Chamber!



LifeSpring Counseling Services

Melissa Wesner 14815 Manor Road Monkton, MD 21111 (410) 205-5123 Counseling Services



Mayflower Estate Buyers

Nicholle Mogavero 404 W Pennsylvania Ave. Baltimore, MD 21237 (443) 391-8539 Consulting



Whole Foods Market

Carrie Coonin 300 Towson Row Towson, MD 21204 (443) 652-6566 Grocery Store

Equity Development Partners

Drew Bobincheck 5060 Ritter Road, Suite A3 Mechanicsburg, PA 17055 (717) 576-5759 Real Estate

Towson University puts money toward two overnight county police patrol shifts amid recent shootings

By DARCY COSTELLO

JAN 31, 2022 AT 5:00 AM

BALTIMORE SUN |

In the wake of two shooting incidents this month at an off-campus student apartment building and with students returning for the spring semester Monday, Towson University is taking steps to help bolster security downtown near the campus.

The university plans to send grant money to the Baltimore County Police Department to fund two additional overnight patrol shifts in the downtown area, the university announced last week. The "full scale" of the grant is still being determined, university spokesman Matt Palmer said Friday, but the school has committed to sending money through the end of the semester.

A Baltimore County police spokeswoman said the funding would go toward overtime for existing patrol officers, rather than new police hires.

Earlier this month, a Towson student and aspiring musician was <u>found shot and killed</u> off campus around 2 a.m. in the unit block of W. Susquehanna Ave., the same block as <u>the new Altus</u> <u>apartment building in the Towson Row development</u>. Another college student, who went to Morgan State University, was <u>shot to death in Towson</u> in October in a parking lot at The Shops at Kenilworth.

Then, around 10:30 p.m. Jan. 22, Baltimore County Police responded to the Altus for a reported shooting. No victim was located, though police said the investigation is ongoing.

"The two recent incidents occurring at the Altus apartment building are absolutely unacceptable," Chief Melissa Hyatt said in a statement provided to The Baltimore Sun, referencing the Jan. 11 homicide of Ikemefuna Eguh, a 23-year-old senior, and the Jan. 22 shooting with no identified victim.

"While each is believed to be a targeted act of violence, the actions of the individuals involved were reckless and endangered the lives of the entire community," said Hyatt, adding that investigations into both January shootings are ongoing and police would continue to work tirelessly to "hold people accountable for their actions."

Efforts over the weekend to reach Gilbane Development Co., which developed and manages the Altus, were unsuccessful.

Nancy Hafford, executive director of the Towson Chamber of Commerce, who praised Towson University for the grant funding, said the two shootings this month "brought things to a head," but noted that Towson isn't in a position where crime has gotten out of control. "When you have almost 100 restaurants and bars within a one-mile radius, there's a lot to draw people here," Hafford said. "But people feel safe here. They do feel safe here. And we're going to keep it that way."

The chamber has applied for a community safety grant from the state of Maryland that could go toward a community ambassador — "another pair of eyes on the street" — and additional security cameras for property and business owners, Hafford said. She said she hopes to hear back about the grant application in the next month or so.

"The great thing about this community is we have such a good relationship with our police department and our local government and our business community and the residential community and the university," Hafford said. "We all sit down at the table to say, 'What can we do collaboratively, to make this a great place for all?'"

Baltimore County Councilman David Marks, a Perry Hall Republican who represents the Towson area, also said the additional public safety funding would be a positive, noting that in any other county, downtown Towson likely would be its own city with its own police force.

"Anything we can do to increase police presence in the county seat is going to be welcome," Marks said. "I will say, I generally regard downtown Towson as safe, compared to many urban areas of its size. Every few years, we seem to get incidents like this. All we want to do is ease the peace of mind of residents."

Towson University did not share the total dollar figure for the grant.

The university's president, Kim Schatzel, said <u>in a news release</u> that public safety is a priority for the university and its partners, calling public-private cooperation "critical to the success and vibrancy of our Towson community."

The university has its own police force that works "very closely" with the Baltimore County Police every day, said Joe Herring, the school's police chief and director of public safety, in the news release.

The Fraternal Order of Police lodge that represents Baltimore County Police, <u>noted in a tweet on</u> <u>Friday</u> that "with over 100 vacancies" in the police agency, the grant would "not result in any actual new police positions."

Still, the police union thanked Towson for the grant: "We appreciate the support of the community and [Towson] as we continue to combat the rise in crime."

Please Join Us!

Board & Member Meeting

Wednesday, February 16 8:00am-9:00am

Please arrive early for breakfast.

Sheraton Baltimore North Hotel

903 Dulaney Valley Road Towson, MD 21204

Please register online www.towsonchamber.com

Have you renewed your membership for 2022?

Membership can be renewed by sending a check to the Chamber office or over the phone via credit card: 410-825-1144

Questions? Contact Calixta calixta@towsonchamber.com

Advertising & Promotion Opportunities

One-Page Insert

Advertise a special sale or promotion with an 8.5x11" insert for \$50 in our monthly newsletter. Advertising for community events is free.

Email Sponsorship

"Sponsor" an email that goes out to over 1500 business contacts. Includes your logo and a click-through to your website. (Costs vary)

Towson Times

Advertise in the Towson Times (costs vary)

Questions?

Contact: Nancy Hafford nancy@towsonchamber.com

Member-to-Member Benefits

Enjoy these specials offered exclusively for members of the Towson Chamber. Businesses may reference the Chamber Directory, or

contact the Chamber office to confirm eligibility.

Maryland Local Marketing- Stacey Munsell smunsell@usbne.com Special discounted price of \$600 for a year with the first month free on Mary[and Local Deals website https://marylandlocaldeals.com.

Staples

10% off in-store purchases and 20% off printing and marketing services.

Towson University- Chunta Rivers crivers@towson.edu Towson University and the Towson Chamber of Commerce have agreed to a corporate training partnership that provides access to professional development opportunities. The Towson Chamber of Commerce members are eligible to receive 20% off certification programs and 10% off fundamental programs.

Nancy Hofmann, Compass Realty & Live Towson- Nancy.Hofmann@compass.com -

FREE professional home staging when you sell your home with Nancy Hofmann, Compass – Towson Office.

Fully Promoted Towson - Jessica Joyce, jessica.joyce@fullypromoted.com

One free digitizing of company logo (\$69.00 value) to all chamber members. Must mention member-to-member promo.

Integrated Pest Services - Sandy Jenkins, service@ipspest.com

10% off of all pest services for Towson Chamber members

RISE Biscuits and Donuts - David Brindza, towson@risebiscuitsdonuts.com

Free Sweet Treat Platter (\$31.95 value) to all Catering Breakfast and Lunch orders over \$100. Monday through Friday. Pickup between 7:30 am and 2 pm. Must mention the Member to Member promo.

Roland Park Chiropractic – Dr. Silke Laub, DrLaub@rolandparkchiropractic.com

Utilize this link for a 20% special discount on all supplements for chamber members. From Vitamin D or multivitamins, special men's health or women's health supplements: https://wellevate.me/silke-laub

Slice of Towson – Paul Rizas, sliceoftowson@gmail.com

20% off any and all 20" XXL Family Sized pizzas

THB Bagels & Deli – Steve Warrick, stwarrick@thbgroup.biz

Free Dessert Platter (\$29.95 value) to all Catering Lunch orders over \$100. Monday through Thursday. Pickup or delivery between 10 am and 2 pm. Not valid for Breakfast orders. Must mention the Member to Member promo. Place the order at www.eatTHB.com or call 443-912-2249

The Point in Towson – Erica Russo, erica@thepointrg.com

20% off to all members for food, beverages and catering. Cannot be combined with any other discount or promotion.

The 10% Rule

Keep your business local and make 10% of your expenditures stay within Towson. Just think of the impact... If a company grosses \$300,000.00 per year and they see an additional 10% or \$30,000.00, that could mean hiring someone, expanding product lines, or making their interior and exterior look better. Keep business in Towson and create a positive environment for our community!









YOUR CLIENTS CAN SAVE UP TO \$600 THIS SPRING

FOR A LIMITED TIME, WE'RE OFFERING YOUR HOMEBUYERS UP TO \$600 TOWARD THEIR APPRAISAL.

Let your spring homebuyers know they can get up to a \$600 appraisal credit for their primary home purchase on conventional, government and jumbo loans. It's more money in their pocket to save or spend as they wish. Plus, they'll enjoy:

- Fewer out-of-pocket costs
- Super-fast turn times
- Our transparent process

We'd love to help you and your buyers. Contact us today — offer ends March 31.

INFORMATION IS SUBJECT TO CHANGE. CERTAIN RESTRICTIONS APPLY. SUBJECT TO BORROWER QUALIFICATIONS.



Home Mortgage Kevin Murphy (c) 410-925-1283



kevin@conciergemortgagellc.com www.lokevinm.com NMLS: 457824







Washer/Dryer • Microwave • Oven/Cooktop • Dishwasher • Refrigerator • Balcony Option • HVAC • Buzzer Entry System Close to: Whole Foods, Towson University, Baltimore County Office Buildings, Courthouse, Towson Row, Towson Square Towson Town Center, Towson Library, Restaurants, Bars, and Shopping!

2021-2022 TOWSON CHAMBER BOARD OF DIRECTORS



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Joe Shagena, Destiny Mortgage Group

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Towson Chamber Staff:



Nancy Hafford Executive Director



Calixta Eraso Media & Marketing Director

2021-2022 MEMBERSHIP APPLICATION

Business Name:	
Contact Person:	
Address:	
Phone:	Fax:
Email:	
Website:	
Number of Employees:	
Type of Business as listed in the Yellow Pages	5:
How did you hear about us?	
Please check the appropriate values: 1-20 employees: \$300 21-30 employees: \$400 31-45 employees: \$450	Add sponsorship opportunities for 2020-2021 Winterfest & Baltimore County Tree Lighting
46-75 employees: \$500 76-100 employees: \$525 Over 100 employees: \$1,000	Towson Beautification Program Towson 4th of July Parade & Race

Plus \$30 one-time application fee

= Total Investment \$

Return this application with your dues investment made payable to: Towson Chamber of Commerce 44 W. Chesapeake Avenue Towson, MD 21204 To pay by credit card, please call the chamber office: 410-825-1144

laste of lowson **Chamber Golf Tournament**

Gardens Day

For more information on sponsorship packages, contact the chamber office: 410-825-1144

Please Be Advised:

Internal Revenue Bureau Cumulative Bulletin, No 2, page 105 reads: Membership fees or dues by individuals to a Chamber of Commerce are deductible from gross income as a business expense provided the memberships is employeed as a means of advancing the business interests of the individual corporation.





Towson Chamber of Commerce

44 W. Chesapeake Avenue Towson, MD 21204

info@towsonchamber.com Phone: 410-825-1144 Fax: 410-832-5863