

TOWSON LIVE

November 2022



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TOWSON LIVE

October Member Breakfast at the Hillendale Country Club



TOWSON LIVE

Thanks to our Towson Chamber member David Hinks and his wife Mirta for donating lunch to Towson Fire Station! Thank you to Chick-fil-A Towson Town Center for providing the lunch!



GRAND OPENING!

NOVEMBER 3, 2022 11:30AM - 1:30PM

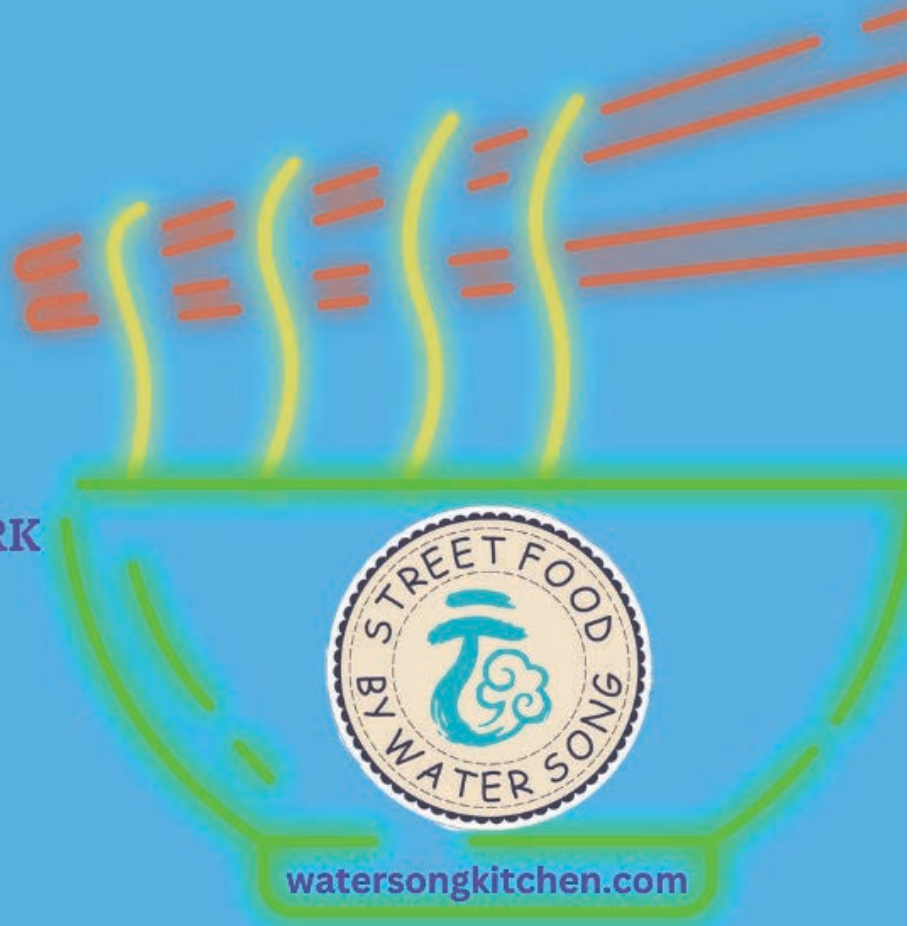
ADDRESS:

**3 W CHESAPEAKE AVE
TOWSON, MD 21204**

**ENJOY FREE SAMPLES AND
A 10% DISCOUNT
ON YOUR ORDER**

**FREE PARKING WITH
VALIDATION AT TOWNE PARK
(ACROSS THE STREET)**

**RIBBON CUTTING
SPONSORED BY:**



2022-2023 Towson Chamber Board of Directors



NEW MEMBER SPOTLIGHT

Welcome to the Towson Chamber!



MD Web Corporation

Michael Berkman
3100 Old Post Drive
Owings Mills, MD 21208
(410) 404-0663
Website Designer



Street Food by Watersong

Colin Liang
3 W Chesapeake Avenue
Towson, MD 21204
(857) 225-3391
Restaurant



Peake Physical Therapy

Frank Rosenthal
515 E Joppa Rd, Suite 100
Towson, MD 21286
(443) 841-7027
Physical Therapy

Please Join Us!

November Board & Member Meeting

Wednesday, November 16
8:00am - 9:00am

Arrive early for breakfast

Sheraton Baltimore North Hotel

903 Dulaney Valley Road
Towson, MD 21204

Have you renewed your membership for 2022?

Membership can be renewed by sending a check to the Chamber office or over the phone via credit card:
410-825-1144

Questions? Contact Calixta
calixta@towsonchamber.com

Advertising & Promotion Opportunities

One-Page Insert

Advertise a special sale or promotion with an 8.5x11" insert for \$50 in our monthly newsletter. Advertising for community events is free.

Email Sponsorship

"Sponsor" an email that goes out to over 1500 business contacts. Includes your logo and a click-through to your website. (Costs vary)

Towson Times

Advertise in the Towson Times (costs vary)

Questions?

Contact: Nancy Hafford
nancy@towsonchamber.com

TOWSON LIVE

Member-to-Member Benefits

Enjoy these specials offered exclusively for members of the Towson Chamber. Businesses may reference the Chamber Directory, or contact the Chamber office to confirm eligibility.

The Mine- Anne Marie Barbour annmarie@themine.fit

As a member of the Towson Chamber you have access to The Mine Corporate Membership. Remember you don't need 5 or more, anyone from the Towson Chamber can get it, IF your company wants to get this rate, they will have to get 5 or more.

Staples

10% off in-store purchases and 20% off printing and marketing services.

Towson University- Chunta Rivers crivers@towson.edu

Towson University and the Towson Chamber of Commerce have agreed to a corporate training partnership that provides access to professional development opportunities. The Towson Chamber of Commerce members are eligible to receive 20% off certification programs and 10% off fundamental programs.

Nancy Hofmann, Compass Realty & Live Towson- Nancy.Hofmann@compass.com -

FREE professional home staging when you sell your home with Nancy Hofmann, Compass – Towson Office.

Fully Promoted Towson - Jessica Joyce, jessica.joyce@fullypromoted.com

One free digitizing of company logo (\$69.00 value) to all chamber members. Must mention member-to-member promo.

Integrated Pest Services - Sandy Jenkins, service@ipspest.com

10% off of all pest services for Towson Chamber members

RISE Biscuits and Donuts – David Brindza, towson@risebiscuitsdonuts.com

Free Sweet Treat Platter (\$31.95 value) to all Catering Breakfast and Lunch orders over \$100. Monday through Friday. Pickup between 7:30 am and 2 pm. Must mention the Member to Member promo.

Roland Park Chiropractic – Dr. Silke Laub, DrLaub@rolandparkchiropractic.com

Utilize this link for a 20% special discount on all supplements for chamber members. From Vitamin D or multivitamins, special men's health or women's health supplements: <https://wellevate.me/silke-laub>

The Point in Towson – Erica Russo, erica@thepointrg.com

20% off to all members for food, beverages and catering. Cannot be combined with any other discount or promotion.

The 10% Rule

Keep your business local and make 10% of your expenditures stay within Towson. Just think of the impact... If a company grosses \$300,000.00 per year and they see an additional 10% or \$30,000.00, that could mean hiring someone, expanding product lines, or making their interior and exterior look better.

Keep business in Towson and create a positive environment for our community!

CRAFT FAIR



Saturday, November 5th

2-6 PM

Holiday Wreaths * Hand Crafted Ornaments * Handmade Jewelry & Accessories

Hand Painted Glassware * Skincare Products

Local Art * Wine Gifts * Sports Products * Baked Goods * Stationary

And More!

Pit Beef & Other BBQ Deliciousness available from **So Good BBQ**

Proceeds benefit our Charitable Giving Fund (501C3)

Veterans, Children's, & Scholarship Programs



4 West Pennsylvania Avenue
In the Heart of Towson



TURNAROUND'S
SEVEN
WEEKS
OF GIVING

SATURDAY NOVEMBER 5TH

7 WEEKS OF GIVING FINALE

JOIN THE MOVEMENT

turn
AROUND
the first place to turn



7PM

*help prevent sexual violence,
intimate partner violence,
and human trafficking.*

featuring

KATYRAH LOVE
AMERICAN IDOL TOP 20

TICKETS

\$125 Regular Admission (includes hors d'oeuvres and drinks)

\$200 VIP (includes parking and Stadium tour)

\$125 is a night in shelter for a survivor, \$200 is two nights

This will be a Tailgate themed event so wear your favorite team jersey!

M&T BANK STADIUM 1101 RUSSELL ST, BALTIMORE MD

VISIT TURNAROUNDINC.ORG FOR TICKETS AND MORE INFO

THE Y IN CENTRAL MARYLAND

Y TURKEY TROT Charity 5K

ARNOLD • BALTIMORE CITY • BEL AIR • ELLICOTT CITY • TOWSON • WESTMINSTER



Join us Thanksgiving morning!

All ages. All abilities. Everyone is welcome!

Beat the price increase!

Register by 11:59 pm on
October 31 and save!



Register at ymdturkeytrot.org



Registration includes
a super cool shirt, giveaways,
complimentary Y membership*
and more!

Virtual option available.

Proceeds support the
Y Open Doors fund enabling
access and inclusion in healthy
Y programs for all.



* For new members



Wealth Management
The Morgan Harris Group
410.309.5215
baird@mmh.com/morganharrisgroup
Robert W. Baird & Co. Member SIPC

JOHNS HOPKINS
UNIVERSITY & MEDICINE
Fulton Bank



Title Sponsor

CFG BANK



THE WARNER COMPANIES



MECHANICAL ENGINEERING &
CONSTRUCTION CORPORATION

 **Loyola Blakefield**
FOOTBALL PARENTS PRESENT
2022 TURKEY BOWL
PRE-GAME BREAKFAST
7AM - 10AM

102ND
TURKEY BOWL

PRE SALE TICKETS AVAILABLE
AT CVPTOWSON.COM & [EVENTBRITE](https://www.eventbrite.com)


19 W PENNSYLVANIA AVE
TOWSON, MD 21204

BUFFET, DRINKS, & MORE
TICKETS WILL BE
AVAILABLE AT THE DOOR



YOU'RE INVITED
TOWSON CHAMBER

*Holiday
Party!*

Tuesday, December 6th

5:00 - 7:30pm

7 West Bistro Grille

7 W Chesapeake Ave

Towson, MD 21204

Please RSVP Online

towsonchamber.com

For Towson Chamber Members

& Invited Guests Only





ALZHEIMER'S  ASSOCIATION®

Open House

Thursday, December 8 | 4-7 p.m.
Brief Ribbon-Cutting Ceremony
and Program at 4:30 p.m.

502 Washington Avenue, Suite 300
Towson, MD 21204

We are new to the community and want to meet our neighbors.

Please let us know if you can attend our casual get-together.
RSVP to info.maryland@alz.org

If you would like to play a role in providing food, drinks or mementos,
email David L. Jonas at djonas@alz.org or call 443.632.9723

BALTIMORE COUNTY TREE LIGHTING CEREMONY

FRIDAY, DECEMBER 2
6 PM - 7:30 PM

OLYMPIC PARK
ALLEGHENY AVENUE BETWEEN YORK ROAD &
WASHINGTON AVENUE

CHRISTMAS TREE LIGHTING

SANTA & MRS. CLAUS, THE
GRINCH, FROSTY, OLAF &
SANTA'S HELPERS

INFLATABLE DECORATIONS &
CHRISTMAS LIGHTS

PERFORMANCES

CHRISTMAS COOKIES

HOT CHOCOLATE

LOCAL RESTAURANTS



Your neighbor.
Your guide.
Your bank.



COMPASS



TOWSON TOWN
CENTER

TOWSON LIVE

THE MINE



The future is Mine and it's yours for the taking. Experience a health and wellness concept like no other. Located within The Shops at Kenilworth, The Mine is committed to helping each and every member be the best version of themselves. We embrace business' who do the same with our Corporate Wellness Memberships.

Five Studios, One Roof

Our five, unique boutique studios are led by Baltimore's best. Immerse yourself; enjoy BARRE, YOGA, RIDE+, YARD, FORM all under one roof.

From Pre- to Post-Workout

Sweat it out in our Open gyM, relax in our luxury locker rooms with private IR Saunas, enjoy our Juice Bar, co-working LOUNGE, and more.

Be a VIP; enjoy exclusive membership discounts as a Corporate Wellness Partner:

GYMPASS

\$74 PER MONTH

Regularly \$99 per month

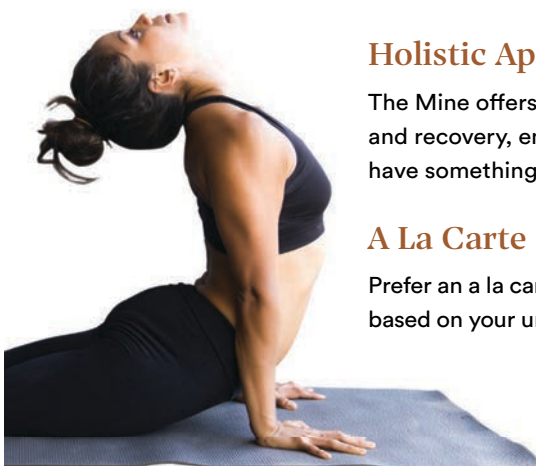
- Innovative Open gyM
- Top-of-the-line Technogym equipment
- Connected cardio with virtual coaches
- Access to Personal + Small Group Training

STUDIO MPASS

\$150 PER MONTH

Regularly \$249 per month

- Open gyM + UNLIMITED access to: BARRE, YOGA, RIDE+, YARD
- Luxury locker rooms with IR Saunas
- Co-working LOUNGE and Juice Bar
- FORM Class Packs available (5 and 10 packs)



Holistic Approach

The Mine offers a range of solutions and support across mindset, nutrition, movement, and recovery, enabling members to round out their efforts to reach their goals. We have something for just about every mood, goal, taste, experience level, and schedule.

A La Carte

Prefer an a la carte approach? Enjoy our Class Packs or Gift Cards or tailor a program based on your unique time, budget, and goals.

RSVP as a VIP. Contact Ann Marie Barbour, Director of Programming & Operations, to learn more or get started TODAY.

ANNMARIE@THEMINE.FIT | 443.966.MINE | THEMINE.FIT

TOWSON LIVE

When you buy a car at **JERRY'S**,
we throw in the dealership!

2022 Toyota
TACOMA



- ✓ **Jerry's Extended Care** up to 4 Years/50K ✓ Car Washes for Life
- Miles of Factory Maintenance ✓ Tire Rotations for Life
- ✓ Complimentary 30K Mile Service ✓ GO GREEN Nitrogen Inflation
- ✓ Complimentary One Year of Maintenance & Roadside Assistance on all Pre-Owned Vehicles

JERRY'S
It's About *you!*



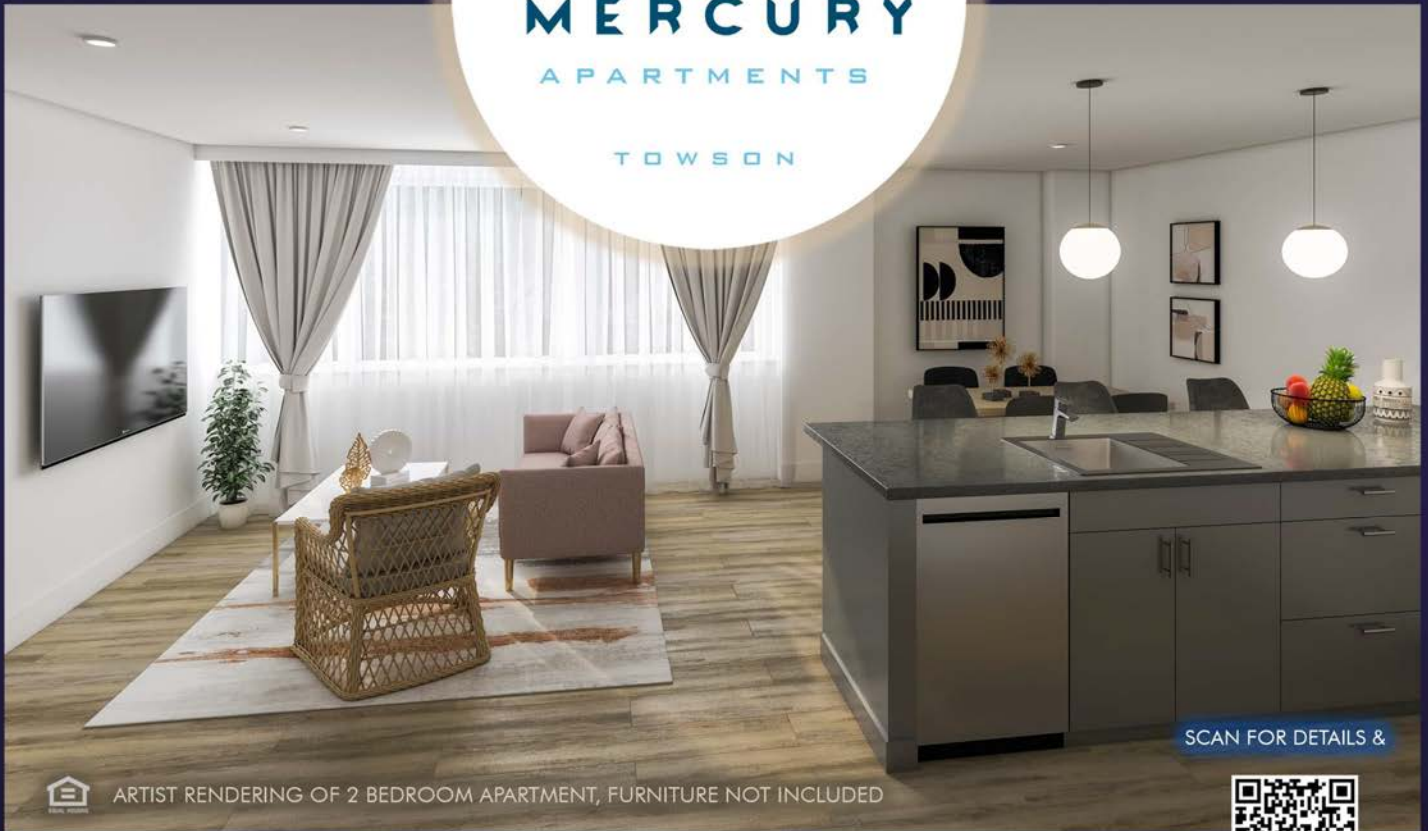
8001 Belair Road Exit 32B
410-661-5700
JerrysToyota.com

Jerry's It's About You Loyalty benefits are eligible on all New vehicles purchased at Jerry's Auto Group after 1/1/16. Complimentary maintenance and roadside assistance are available on all pre-owned vehicles sold after 5/1/13. Prior sales excluded. See dealer for details.

TOWSON LIVE

COMING SOON!

LIVE • WORK • PLAY
IN TOWSON



ARTIST RENDERING OF 2 BEDROOM APARTMENT, FURNITURE NOT INCLUDED

SCAN FOR DETAILS &



WAITLIST SIGN UP

17 WEST
PENNSYLVANIA AVE.

Washer/Dryer • Microwave • Oven/Cooktop • Dishwasher • Refrigerator • Balcony Option • HVAC • Buzzer Entry System

Close to: Whole Foods, Towson University, Baltimore County Office Buildings, Courthouse, Towson Row, Towson Square
Towson Town Center, Towson Library, Restaurants, Bars, and Shopping!

TOWSON LIVE

2022-2023 TOWSON CHAMBER BOARD OF DIRECTORS

OFFICERS



Emily Brophy
President
Tan & Associates



Tom Gronert
Vice President
UM St. Joseph
Medical Center



Anthony DiMartino
Treasurer
Rosen, Sapperstein, &
Friedlander



Natalie Martz
Secretary
Chick-fil-A



Brandon Simpson
Past President
Palisades of Towson

BOARD MEMBERS

Jon Christiana, C&E Financial Services

Tracy Carroll, Rosedale Federal Savings & Loan

Charles Connolly, Farmers Insurance Group

Sandy Gurchik, Cummings & Co.

Ed Hale, Hale Transport

Nancy Hofmann, Compass

C.R. Hogendorp, American National Insurance

Trevor Iles, Towson University

Michele Ewing, Goucher College

Mark Shulman, DDS

Ed Kilcullen, Maryland CASA

Gregg Landry, BlueRock Productions

Kevin Murphy, Beacon Light Mortgage

Deborah Phelps, Education Foundation of

Baltimore County Public Schools

Kaitlin Radebaugh, Radebaugh Florist
& Greenhouses

Paul Schwab, Azrael, Franz, Schwab, Lipowitz &
Solter, LLC

Joe Shagena, Destiny Mortgage Group

Melony Wagner, Charles Village Pub

Steve Norris, Financial Fitness

Towson Chamber Staff:



Nancy Hafford
Executive Director



Calixta Eraso
*Marketing & Program
Director*

2022-2023 MEMBERSHIP APPLICATION

Business Name: _____

Contact Person: _____

Address: _____

Phone: _____ Fax: _____

Email: _____

Website: _____

Number of Employees: _____

Type of Business as listed in the Yellow Pages: _____

How did you hear about us? _____

Please check the appropriate values:

- _____ 1-20 employees: \$325
- _____ 21-30 employees: \$425
- _____ 31-45 employees: \$475
- _____ 46-75 employees: \$525
- _____ 76-100 employees: \$575
- _____ Over 100 employees: \$1,000

Plus \$30 one-time application fee

= Total Investment \$ _____

Return this application with your dues investment made payable to:

Towson Chamber of Commerce
44 W. Chesapeake Avenue
Towson, MD 21204

To pay by credit card, please call the chamber office: 410-825-1144

**Add sponsorship opportunities
for 2022-2023
Winterfest & Baltimore County
Tree Lighting
Towson Beautification Program
Towson 4th of July Parade &
Race
Taste of Towson
Chamber Golf Tournament
Gardens Day
For more information on
sponsorship packages, contact the
chamber office:
410-825-1144**

Please Be Advised:

Internal Revenue Bureau Cumulative Bulletin, No 2, page 105 reads: Membership fees or dues by individuals to a Chamber of Commerce are deductible from gross income as a business expense provided the memberships is employed as a means of advancing the business interests of the individual corporation.



Towson Chamber of Commerce

44 W. Chesapeake Avenue
Towson, MD 21204

info@towsonchamber.com

Phone: 410-825-1144

Fax: 410-832-5863