# TOWSON LIVE October 2023



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### Wednesday, October 25

5:30 - 7:30 PM American Legion - Towson 125 York Road

presented by the Towson Chamber of Commerce



#### THANK YOU TO OUR SPONSORS

F**ERSTRUST** BANK





For tickets or sponsorship opportunities, visit www.towsonchamber.com or call 410-825-1144



### Member Cocktail Party at Home 2 Suites / Hampton Inn by Hilton





### Fried & Fries / Pure Barre Ribbon Cutting



### **Uptown Roar**









### **Towson Fall Festival**



### MICHELANGELO'S SISTINE CHAPEL THE EXHIBITION



### Experience the Awe and Wonder Up-Close and Life-Size

Special high resolution prints bring the brilliance and color of Michelangelo's frescoes to life

On tour since 2016, this globally successful museum-style exhibition brings to eye level all 33 of Michelangelo's ceiling paintings and the The Last Judgment from the Sistine Chapel in Rome. Whether you have already been to the Sistine Chapel or not, don't miss this unique opportunity to enjoy this iconic artwork for yourself.

### Magical and breathtaking! $\star \star \star \star \star$

It was fantastic to be able to stand so close to such large canvases.

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### Oct 20 - Jan 7

Thursday-Sunday 11AM-7:30PM (last entry 6pm)

#### Towson Town Center 825 Dulaney Valley Rd

Get tickets today!

ChapelSistine.com

O f @chapelsistine

Towson, MD 21204









SEE bridgemar

VIP Package includes a souvenir guide book and postcard (value \$18)

Tickets start at \$22.50 for adults Special pricing for seniors, military, children, students, and groups!



# towson farmers' market

**Every Thursday!** 

### JUNE 1 - NOVEMBER 16 10:30AM-2:30PM ON ALLEGHENY AVE BETWEEN YORK RD & WASHINGTON AVE

### 2023-2024 Towson Chamber Board of Directors



### NEW MEMBER SPOTLIGHT Welcome to the Towson Chamber!



#### Camp Opportunity

Trish Woodward P.O. Box 113 Glen Arm, MD 21053 443-858-2654 Non-Profit Organization



#### Akira Ramen / Kyoto Matcha

Jennifer Chen 1 E Joppa Road, #165 Towson, MD 21204 443-275-2389 Restaurant



#### Road & Trail Events

Sarah Benedict 529 Brook Road Towson, MD 21286 (806) 787-1838 Racing Events Management





#### Home 2 Suites / Hampton Inn by Hilton

Sherry Octaviano 21 W Susquehanna Ave Towson, MD 21204 (667) 275-7100 Hotel

### NEW MEMBER SPOTLIGHT Welcome to the Towson Chamber!

# *charles* schwab

#### Charles Schwab & Co., Inc

Bret Adkins 2 E. Joppa Road, Suite 110 Towson, MD 21286 (410) 769-8769



Tritone Technologies dba Netacom Jeri Buster 300 E Joppa Road, Suite PL1 Towson, MD 21286 (410) 884-9336 IT & Web Support



Gym TV Ryan Hill 300 Corporate Center Drive # 150 Moon Township, PA 15108 202-702-8104 Marketing & Advertising



REAL ESTATE

#### Singer Damareck Real Estate

Micah Damareck 215 Washington Avenue Towson, MD 21204 410-510-8730 Real Estate

Please Join Us!

Board & Member Breakfast Sponsored by Rosedale Federal Savings & Loan Wednesday, October 18 8:00am - 9:00am Sheraton Baltimore North Hotel 903 Dulaney Valley Road Towson, MD 21204



Your neighbor. Your guide. Your bank.

Have you renewed your membership for 2023?

Membership can be renewed by sending a check to the Chamber office or over the phone via credit card: 410-825-1144

Questions? Contact Calixta calixta@towsonchamber.com

Advertising & Promotion Opportunities

### One-Page Insert

Advertise a special

sale or promotion with an 8.5x11" insert for \$50 in our monthly newsletter. Advertising for community events is free.

### Email Sponsorship

"Sponsor" an email

that goes out to over 1500 business contacts. Includes your logo and a click-through to your website. (Costs vary)

### <u>Towson Times</u>

Advertise in the Towson Times (costs vary)

### **Questions?**

Contact: Nancy Hafford nancy@towsonchamber.com

### Member-to-Member Benefits

Enjoy these specials offered exclusively for members of the Towson Chamber. Businesses may reference the Chamber Directory, or contact the Chamber office to confirm eligibility.

Dogtopia of Towson: alexander.davis@dogtopia.com Two free weeks daycare enrollment for Towson Chamber Members.

The Mine- Anne Marie Barbour annmarie@themine.fit As a member of the Towson Chamber you have access to The MIne Corporate Membership. Remember you don't need 5 or more, anyone from the Towson Chamber can get it, IF your company wants to get this rate, they will have to get 5 or more.

Jazzercise Lutherville: Joyce Cardwell jazzyjoyce2@yahoo.com Towson Chamber Members receive one free week

Charles Village Pub & Patio- Melony Wagner melony@cvptowson.com 20% off to members for food, beverages, and catering. This offer cannot be combined with any other discount or promotion.

Towson University- Chunta Rivers crivers@towson.edu Towson University and the Towson Chamber of Commerce have agreed to a corporate training partnershipthat provides access to professional development opportunities. The Towson Chamber of Commerce members are eligible to receive 20% off certification programs and 10% off fundamental programs.

Nancy Hofmann, Compass Realty & Live Towson- Nancy.Hofmann@compass.com -FREE professional home staging when you sell your home with Nancy Hofmann, Compass – Towson Office.

Fully Promoted Towson - Jessica Joyce, jessica.joyce@fullypromoted.com One free digitizing of company logo (\$69.00 value) to all chamber members. Must mention member-tomember promo.

Integrated Pest Services - Sandy Jenkins, service@ipspest.com 10% off of all pest services for Towson Chamber members

RISE Biscuits and Donuts – David Brindza, towson@risebiscuitsdonuts.com Free Sweet Treat Platter (\$31.95 value) to all Catering Breakfast and Lunch orders over \$100. Monday through Friday. Pickup between 7:30 am and 2 pm. Must mention the Member to Member promo.

The Point in Towson – Erica Russo, erica@thepointrg.com 20% off to all members for food, beverages and catering. Cannot be combined with any other discount or promotion.

### The 10% Rule

Keep your business local and make 10% of your expenditures stay within Towson. Just think of the impact... If a company grosses \$300,000.00 per year and they see an additional 10% or \$30,000.00, that could mean hiring someone, expanding product lines, or making their interior and exterior look better. Keep business in Towson and create a positive environment for our community!



The Student Support Network is a 501 (c) 3 non-profit organization in Baltimore County. We provide food, school supplies, personal care items, and other basic necessities to students in need in Baltimore County Public Schools.

More than 73,000 local students - 66% of all BCPS students - live in severe poverty.

You can help -- AND gain visibility for your business or organization among a group of socially-conscious local residents!



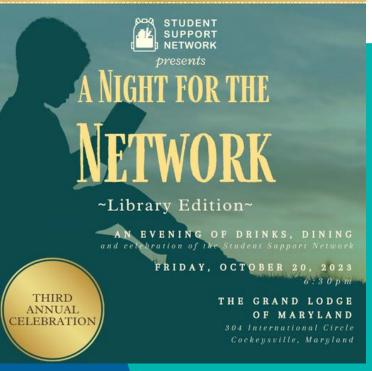
Sponsorships and tickets available for our outstanding annual fundraiser!

#### SPONSOR OR ATTEND!

Sponsorships -- starting at just \$250 -- and tickets are available now for A Night for the Network.

- Attended by many elected officials and 250+ engaged Baltimore County community members
- At the beautiful Grand Lodge of Maryland
- Dinner by Rouge Fine Catering
- Honoring Founder and 2022 Baltimore County "Woman Making A Difference" Laurie Taylor-Mitchell

We LOVE business volunteers, too! Reach out at contactus@studentsupportnetwork.org to explore opportunities. STUDENTSUPPORTNETWORK.ORG/NIGHT



www.studentsupportnetwork.org/night



#### GREAT FOOD + BEER & WINE + AUCTION WHEELS + BASKET RAFFLES ENTERTAINMENT & DANCING

### + EMCEE + DENISE KOCH

# NOV 3<sup>RD</sup> 2023 7PM BALTIMORE MUSEUM OF INDUSTRY

all proceeds benefit Camp Opportunity, a summer camp for children who have experienced abuse and neglect.

SCA





# Is Your Business Ready for Success in 2024?

Ensure a prosperous new year by collaborating with a local digital marketing agency that understands your customers' needs.

### 3 Things We See That Grow Businesses Fast:



#### Local SEO

Attract and retain customers in your community.

# 

#### **Google Business Profile**

Make it easy for customers to find you on Google Search and Maps, driving more traffic and sales.



#### **SEO Blog Strategy**

Boost your brand's visibility and reach your target audience with keyword-optimized blog content.

#### AGENCY



"I needed assistance updating my website and improving SEO. Agency 102 was very knowledgeable, professional and phenomenal at communicating throughout the process. I'm so pleased with the results and immediately saw improvements in my traffic." Alex Costigan, Owner, Charm City Links

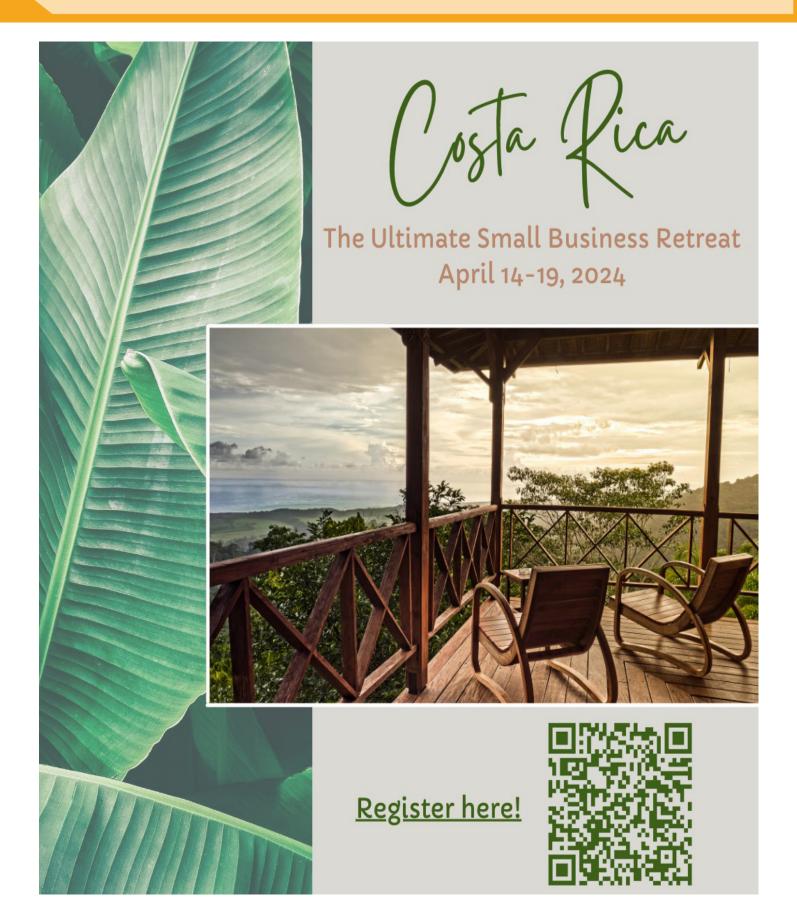
#### Contact us at

Agency102.com | info@agency102.com

#### Scan here for a free marketing discovery call

(an \$800 value!)





# COMING SOON!

#### IN TOWSON



TOWSON

11111111111

SCAN FOR DETAILS &



**17 WEST** PENNSYLVANIA AVE.

ARTIST RENDERING OF 2 BEDROOM APARTMENT, FURNITURE NOT INCLUDED

WAITLIST SIGN UP

Washer/Dryer • Microwave • Oven/Cooktop • Dishwasher • Refrigerator • Balcony Option • HVAC • Buzzer Entry System

Close to: Whole Foods, Towson University, Baltimore County Office Buildings, Courthouse, Towson Row, Towson Square Towson Town Center, Towson Library, Restaurants, Bars, and Shopping!

### 2022-2023 TOWSON CHAMBER BOARD OF DIRECTORS

**OFFICERS** 







Natalie Martz Vice President Chick-fil-A Towson Town Center



Anthony DiMartino Treasur RS&F



Tracy Carroll Sectatary Rosedale Federal Savings & Loan



Emily Brophy Past President Tan & Associates

Jon Christiana, C&E Financial Services Lorrie Geiss, Long & Foster Robert Brando, Firsturst Bank Sandy Gurchik, Cummings & Co. Ed Hale, Hale Transport Nancy Hofmann, Compass C.R. Hogendorp, American National Insurance Darius Irani, Towson University Michele Ewing, Goucher College Mark Shulman, DDS

#### BOARD MEMBERS

Colin Exelby, Celestial Wealth Management

Kevin Murphy, Beacon Light Mortgage

Kaitlin Radebaugh, Radebaugh Florist & Greenhouses

Paul Schwab, Azrael, Franz, Schwab, Lipowitz &

Solter, LLC

Melony Wagner, Charles Village Pub

Steve Norris, Financial Fitness

Todd Huff, Brooks-Huff Tire & Auto Centers

Towson Chamber Staff:



Nancy Hafford Executive Director



Calixta Eraso Marketing & Program Director



Christina Kelley Membership Coordinator



Joseph ODonnell Community Ambassador

### 2023 MEMBERSHIP APPLICATION

Business Name: Contact Person: Address:	
Phone:Fax:	
Email:	
Website:	
Number of Employees:	
Type of Business as listed in the Yellow Pages:	
How did you hear about us?	
Please check the appropriate values:      1-20 employees: \$325      21-30 employees: \$425      31-45 employees: \$475      46-75 employees: \$525      76-100 employees: \$575      Over 100 employees: \$1,000	Add sponsorship opportunities for 2023-2024 Winterfest & Baltimore County Tree Lighting Towson Beautification Program Towson 4th of July Parade & Race Taste of Towson
Plus \$30 one-time application fee	Chamber Golf Tournament
= Total Investment \$	Gardens Day
Return this application with your dues investment made payable to: Towson Chamber of Commerce 44 W. Chesapeake Avenue Towson, MD 21204	For more information on sponsorship packages, contact the chamber office: 410-825-1144

Please Be Advised:

Internal Revenue Bureau Cumulative Bulletin, No 2, page 105 reads: Membership fees or dues by individuals to a Chamber of Commerce are deductible from gross income as a business expense provided the memberships is employeed as a means of advancing the business interests of the individual corporation.





Towson Chamber of Commerce 44 W. Chesapeake Avenue Towson, MD 21204

info@towsonchamber.com Phone: 410-825-1144 Fax: 410-832-5863