

TOWSON LIVE

November 2023

TOWSON
CHAMBER OF COMMERCE

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Heavy Seas Brewery



4615 Hollins Ferry Rd #A, Halethorpe, MD 21227

Thursday, November 9th, 2023 5:30pm-7:30pm

Member Price: \$50 / Non-Member Price: \$65.00

Ticket at Door: Member \$55 / Non-Member: \$75

Ticket Include: Parking / One Drink Ticket & Passed Appetizers

***Exhibit Tables Available: Showcase your Business !**

\$150 Member Price - \$200 Non-Member Price

REGISTER TODAY!



Event Sponsored By: Baltimore County Chamber of Commerce, Greater Catonsville Chamber, Baltimore County Business Association, Chesapeake Gateway Chamber, Dundalk Renaissance Corp., Dundalk Chamber, Greater Arbutus Business Association, Hereford Zone Business Association, Hunt Valley Business Forum, Northwest Chamber, Perry Hall White Marsh Business Association, Greater Baltimore Chamber, Towson Chamber

TOWSON LIVE



11th Annual Taste of Towson

TOWSON LIVE



Thank you to our Taste of Towson Sponsors!



**TOWSON
TOWN CENTER**

Thank you to the companies who bought 10 tickets!



charles SCHWAB

TOWSON LIVE

October Member Breakfast



TOWSON LIVE

Camp Bow Wow Grand Opening



TOWSON LIVE

Amaryllis Jewelry Grand Opening



Home 2 Suites & Hampton Inn Grand Opening!



Greene Turtle Grand Opening



Develop Your 2024 Marketing Plan


Lunch & Learn with Agency 102 and the Towson Chamber of Commerce


Participants will walk away with:

- ✓ The foundation of your business' 2024 marketing plan
- ✓ A step-by-step guide to making your plan a reality

 Tuesday, Nov 14, 2023

 12:00 PM - 1:00 PM

 307 Washington Ave, Towson, MD
SPAR - AR1215 Conference Room

 Register for Zoom link



TOWSON
CHAMBER OF COMMERCE

AGENCY
102

We're moving!

**TOWSON FARMERS'
MARKET**

is moving to

WASHINGTON AVENUE

Starting on Thursday,
November 2 till November 16
10:30am - 2:30pm
in front of the Historic Courthouse
400 Washington Avenue

2023-2024 Towson Chamber Board of Directors



NEW MEMBER SPOTLIGHT

Welcome to the Towson Chamber!



Stephen Enoch
Express Employment Professionals
1615 York Road
Lutherville, MD 21093
(410) 419-2399
Staffing Company

Please Join Us!

Board & Member Breakfast

Wednesday, November 15
8:00am - 9:00am

Please RSVP Online

Goucher College

1021 Dulaney Valley Road
Towson, MD 21204

Have you renewed your
membership for 2023?

Membership can be renewed
by sending a check to the
Chamber office or over the
phone via credit card:
410-825-1144

Questions? Contact Calixta
calixta@towsonchamber.com

Advertising &
Promotion
Opportunities

One-Page Insert

Advertise a special
sale or promotion with
an 8.5x11" insert for
\$50 in our monthly
newsletter. Advertising for
community events is free.

Email Sponsorship

"Sponsor" an email
that goes out to over
1500 business contacts.
Includes your logo and
a click-through to your
website. (Costs vary)

Towson Times

Advertise in the Towson
Times (costs vary)

Questions?

Contact: Nancy Hafford
nancy@towsonchamber.com

Member-to-Member Benefits

Enjoy these specials offered exclusively for members of the Towson Chamber. Businesses may reference the Chamber Directory, or contact the Chamber office to confirm eligibility.

Dogtopia of Towson: alexander.davis@dogtopia.com
Two free weeks daycare enrollment for Towson Chamber Members.

The Mine- Anne Marie Barbour annmarie@themine.fit
As a member of the Towson Chamber you have access to The Mine Corporate Membership. Remember you don't need 5 or more, anyone from the Towson Chamber can get it, IF your company wants to get this rate, they will have to get 5 or more.

Jazzercise Lutherville: Joyce Cardwell jazzyjoyce2@yahoo.com
Towson Chamber Members receive one free week

Charles Village Pub & Patio- Melony Wagner melony@cvptowson.com
20% off to members for food, beverages, and catering. This offer cannot be combined with any other discount or promotion.

Towson University- Chunta Rivers crivers@towson.edu
Towson University and the Towson Chamber of Commerce have agreed to a corporate training partnership that provides access to professional development opportunities. The Towson Chamber of Commerce members are eligible to receive 20% off certification programs and 10% off fundamental programs.

Nancy Hofmann, Compass Realty & Live Towson- Nancy.Hofmann@compass.com -
FREE professional home staging when you sell your home with Nancy Hofmann, Compass – Towson Office.

Fully Promoted Towson - Jessica Joyce, jessica.joyce@fullypromoted.com
One free digitizing of company logo (\$69.00 value) to all chamber members. Must mention member-to-member promo.

Integrated Pest Services - Sandy Jenkins, service@ipspest.com
10% off of all pest services for Towson Chamber members

RISE Biscuits and Donuts – David Brindza, towson@risebiscuitsdonuts.com
Free Sweet Treat Platter (\$31.95 value) to all Catering Breakfast and Lunch orders over \$100. Monday through Friday. Pickup between 7:30 am and 2 pm. Must mention the Member to Member promo.

The Point in Towson – Erica Russo, erica@thepointrg.com
20% off to all members for food, beverages and catering. Cannot be combined with any other discount or promotion.

The 10% Rule

Keep your business local and make 10% of your expenditures stay within Towson. Just think of the impact... If a company grosses \$300,000.00 per year and they see an additional 10% or \$30,000.00, that could mean hiring someone, expanding product lines, or making their interior and exterior look better. Keep business in Towson and create a positive environment for our community!

CAMP OPPORTUNITY SHINING STARS

a night of hope & opportunity

GREAT FOOD ✦ BEER & WINE ✦ AUCTION
WHEELS ✦ BASKET RAFFLES
ENTERTAINMENT & DANCING

✦ EMCEE ✦
DENISE KOCH

NOV | 3RD | 2023 | 7PM

BALTIMORE MUSEUM OF INDUSTRY



*all proceeds benefit
Camp Opportunity, a
summer camp for children
who have experienced
abuse and neglect.*



SCAN
ME





Ribbon Cutting

SINGER | DAMARECK
REAL ESTATE

November 7, 2023
11:30 am

215 Washington Avenue
Suite 700

GOUCHER | college

EVENTS AND CONFERENCE SERVICES



Client Appreciation Reception

Events and Conference Services at Goucher College

Thursday, November 9 | 5-7 p.m.



Haebler Memorial Chapel

You are cordially invited to join the Events and Conference Services (ECS) team at Goucher College for our first-ever Client Appreciation Reception! With a fantastic new team in place to provide an exceptional event planning experience, we would like to welcome our current and previous clients, as well as new customers, to learn all about our venues, services, and capabilities to make your next meeting, conference, performance, or wedding the best it can be. [Email \[events@goucher.edu\]\(mailto:events@goucher.edu\)](mailto:events@goucher.edu) by **November 6 to RSVP**. We hope to see you there!

Additional Event Information

Location: Hyman Forum (located in the Athenaeum)

Address: 1021 Dulaney Valley Rd, Baltimore, MD 21204

Details: Light refreshments and a small assortment of wines and beers will be available. Plus, all attendees will receive a special gift!

We are also offering a special promotion that is exclusive to reception attendees as a thank-you. **If you book an event with us within 90 days of the reception, you will receive 20% off the total cost of your booking!**



BRIDGE THE GAP

**BETWEEN BUYING A
NEW HOME AND SELLING
YOUR CURRENT ONE!**

We offer a **BRIDGE LOAN** that allows you to use the equity in your current home for a **down payment** on a new home, **cash-to-close**, and **debt consolidation!**

- Loans up to **\$1 million**; no minimum loan amount
- **Properties Eligible:** Primary residence, detached or attached planned unit development (PUD), and warrantable condominiums
- **Cash-Out Refinance** allowed on first mortgage to:
 - Pay off outstanding liens on current property
 - Pay off debt
 - Take equity out to purchase a new primary residence
- **Bridge loan terms: 12 months***
- **Borrow up to 80% of your home's value** when listed for sale and **89.99% when under contract.**
(up to 80% for California properties)

THE ADVANTAGES OF A BRIDGE LOAN

- Buying power for a new home without selling your home first.
- Use your equity to pay off or pay down debt to qualify for your new home mortgage.
- Get top dollar for your current home and avoid accepting lower offers.
- Move into your new home and only carry one mortgage until your home sells.

CALL TODAY TO LEARN MORE!



Kevin Murphy

Sr. Loan Originator
NMLS#457824

M:410-925-1283

Kevin@beaconlightmortgagellc.com



Costa Rica

The Ultimate Small Business Retreat
April 14-19, 2024



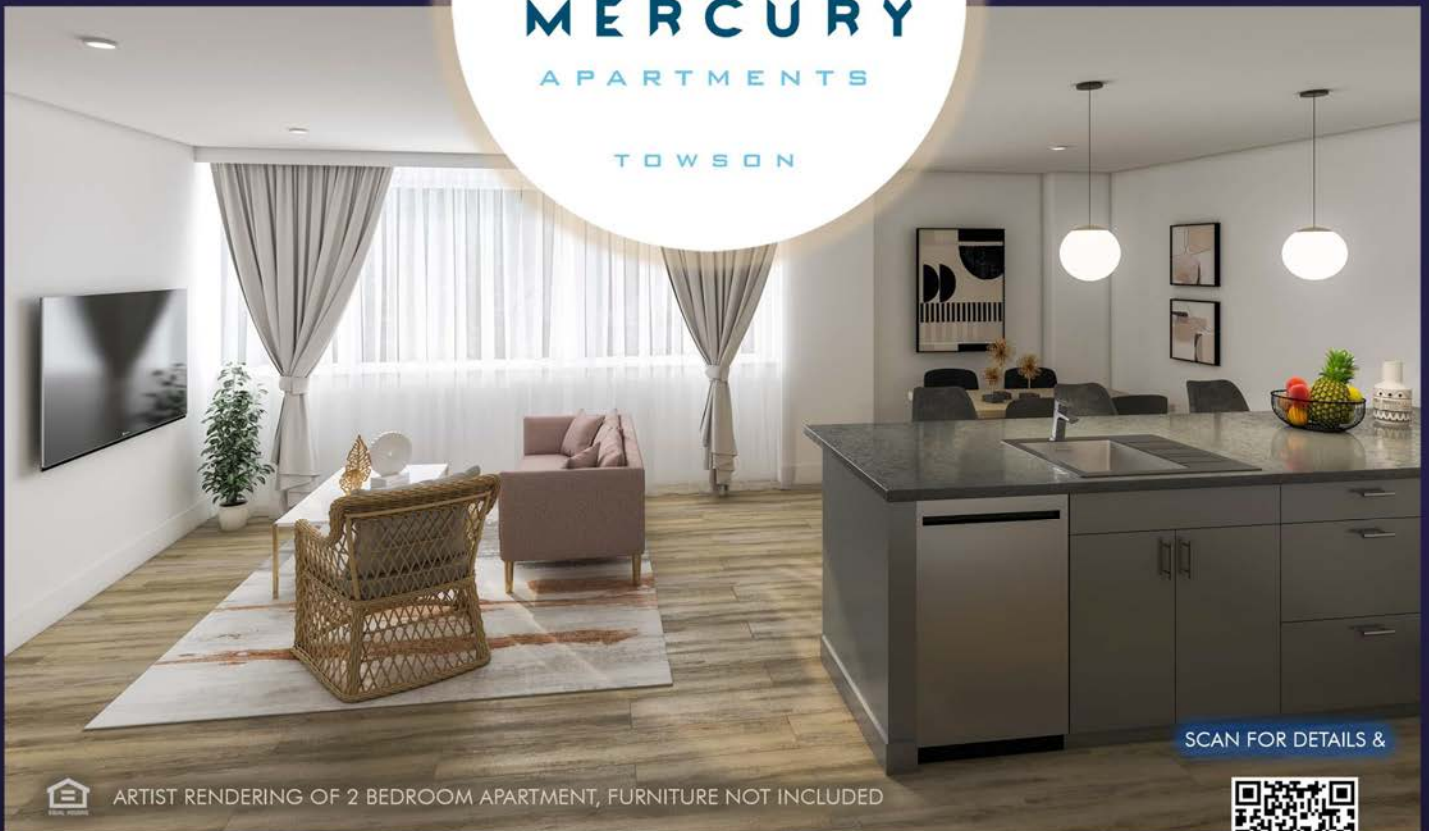
[Register here!](#)



TOWSON LIVE

COMING SOON!

LIVE • WORK • PLAY
IN TOWSON



ARTIST RENDERING OF 2 BEDROOM APARTMENT, FURNITURE NOT INCLUDED

SCAN FOR DETAILS &



WAITLIST SIGN UP

17 WEST
PENNSYLVANIA AVE.

Washer/Dryer • Microwave • Oven/Cooktop • Dishwasher • Refrigerator • Balcony Option • HVAC • Buzzer Entry System

Close to: Whole Foods, Towson University, Baltimore County Office Buildings, Courthouse, Towson Row, Towson Square
Towson Town Center, Towson Library, Restaurants, Bars, and Shopping!

TOWSON LIVE

2022-2023 TOWSON CHAMBER BOARD OF DIRECTORS

OFFICERS



Tom Gronert
President
UM St. Joseph
Medical Center



Natalie Martz
Vice President
Chick-fil-A Towson
Town Center



Anthony DiMartino
Treasurer
RS&F



Tracy Carroll
Secretary
Rosedale Federal
Savings & Loan



Emily Brophy
Past President
Tan & Associates

BOARD MEMBERS

Jon Christiana, C&E Financial Services

Lorrie Geiss, Long & Foster

Robert Brando, Firsturst Bank

Sandy Gurchik, Cummings & Co.

Ed Hale, Hale Transport

Nancy Hofmann, Compass

C.R. Hogendorp, American National Insurance

Darius Irani, Towson University

Michele Ewing, Goucher College

Mark Shulman, DDS

Colin Exelby, Celestial Wealth Management

Kevin Murphy, Beacon Light Mortgage

Kaitlin Radebaugh, Radebaugh Florist
& Greenhouses

Paul Schwab, Azrael, Franz, Schwab, Lipowitz &
Solter, LLC

Melony Wagner, Charles Village Pub

Steve Norris, Financial Fitness

Todd Huff, Brooks-Huff Tire & Auto Centers

Towson Chamber Staff:



Nancy Hafford
Executive Director



Calixta Eraso
Marketing &
Program Director



Christina Kelley
Membership
Coordinator



Joseph O'Donnell
Community
Ambassador

2023 MEMBERSHIP APPLICATION

Business Name: _____

Contact Person: _____

Address: _____

Phone: _____ Fax: _____

Email: _____

Website: _____

Number of Employees: _____

Type of Business as listed in the Yellow Pages: _____

How did you hear about us? _____

Please check the appropriate values:

_____ 1-20 employees: \$325

_____ 21-30 employees: \$425

_____ 31-45 employees: \$475

_____ 46-75 employees: \$525

_____ 76-100 employees: \$575

_____ Over 100 employees: \$1,000

Plus \$30 one-time application fee

= Total Investment \$ _____

Return this application with your dues

investment made payable to:

Towson Chamber of Commerce

44 W. Chesapeake Avenue

Towson, MD 21204

To pay by credit card, please call the chamber office: 410-825-1144

Add sponsorship opportunities
for 2023-2024

Winterfest & Baltimore County
Tree Lighting

Towson Beautification Program

Towson 4th of July Parade &

Race

Taste of Towson

Chamber Golf Tournament

Gardens Day

For more information on
sponsorship packages, contact the
chamber office:

410-825-1144

Please Be Advised:

Internal Revenue Bureau Cumulative Bulletin, No 2, page 105 reads: Membership fees or dues by individuals to a Chamber of Commerce are deductible from gross income as a business expense provided the memberships is employed as a means of advancing the business interests of the individual corporation.



Towson Chamber of Commerce
44 W. Chesapeake Avenue
Towson, MD 21204

info@towsonchamber.com
Phone: 410-825-1144
Fax: 410-832-5863